

Leadership List® E-mail Masterfile

who's who in the leadership of the United States

100% opt-in and 100% deliverability guarantee

The Leadership Lists® E-mail Masterfile provides direct access by e-mail to over 240,000 leaders of U.S. government, business, professional, and nonprofit organizations.

The Leadership Lists® E-mail Masterfile is updated quarterly with information from newly published editions of Leadership Directories' Yellow Books. Leadership Directories' staff of 30 professional editors verifies all information in all listings in all 14 Yellow Books directly with each organization listed, prior to publication of each fully updated edition.

The Leadership Lists® E-mail Masterfile offers a wide range of selections to help you target your e-mail marketing campaign. Consultation with our account executives will help you to select only the names you need.

Please see The Leadership Lists® Masterfile for mailing and telemarketing list information.

The Leadership Lists® Guarantee

We guarantee that the information in our lists is current and accurate, and that the addresses are deliverable up to the date that the list is updated. We will reimburse mailers for postage on returns upon receipt of cancelled mail.

E-mail Masterfile

Selects

Count

.....	
Total Count (deduped)	172,158
Total Count with Phone (deduped).....	172,158
Total Count with Phone and Fax (deduped)	128,665
.....	

Job Function

Count

Adjutant General	46
Administration	9863
Court Administration	1026
Calendar Clerk, Docket Clerk.....	21
Clerk of Court	143
Court Case Management	31
Court Recorder	12
Court Reporter	110
Courtroom Clerk	100
Deputy Clerk	214
Paralegal Services	77
Probation Officer	10
Reporter of Decisions	44
Office Manager	218
Administrative Support	8787
Appointments Secretary, Scheduler	249
Executive Secretary, Assistant	5723
Litigation Support	206
Advancement, Development	1462

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Updated Quarterly
January, April, July and October

Total Count of Names **172,158**

Rate **\$0.42/name**

Includes sending of HTML and/or Text e-mail, suppression of house file, and broadcast report with delivery rate, open rate, and click-through rate. Image file hosting is extra (\$250)

Minimum Order **2,000 names (\$840)**

Please allow 3-4 business days for your order to be processed.

Selection Categories

Job Function	N/C
Leadership Status	N/C
Job Title	N/C
Job Subject/Area of Expertise	N/C
Organization Type	N/C
Organization Subject/Industry	N/C
Gender	N/C
State, SCF, ZIP	N/C

Requirements

Submission of creative, CAN SPAM compliance, completion and return of Leadership Lists® E-mail Intake Form, prepayment

For more information, please contact Leadership Lists at (212) 627-4140 or lists@leadershipdirectories.com

Job Function - continued

Advertising	190	District, State Office Staff Member	1218
Anchor, Newscaster	1009	District, State Director	203
Animal Control	67	Legislative Assistant	661
Architect	13	Legislative Correspondent	252
Archives, Records	681	Legislative Director	316
Vital Records, Statistics	43	Press Secretary, Communications Director	401
Association Committee Contact	139	Professional Staff Member	106
Attorney General	11	Projects, Grants Coordinator	37
Board Member	11459	Senior Legislative Assistant	79
Bureau Chief	454	Staff Assistant	317
Business Development, Strategic Planning	965	Legislative Staff Assistant	22
Cabinet Assistant Secretary	81	Consular Affairs	634
Cabinet Secretary	12	Passports, Visas	11
Cabinet Under Secretary	22	Consumer Affairs	102
Cemetery Director, Cemeteries	102	Contract Management	118
Certification, Accreditation	97	Coroner, Medical Examiner	54
Chaplain	52	Corporate Affairs	92
Charitable Giving, Contributions	304	Correspondent	763
Corporate Contributions, Corporate Giving	285	Chief Correspondent	27
State Charity Officer	11	Counsel	217
Chief Marketing Officer	129	Critic	302
Chief of Staff	272	Customer Service	126
Circulation	199	Deputy Cabinet Secretary	11
Citizen Services	150	Diplomat	1268
Client Services, Relations	123	Ambassador	89
Columnist	835	Permanent Representative	37
Editorial Page Columnist	26	Diversity Affairs	444
Syndicated Columnist	77	Economic, Community, Rural Development	750
Commissioner	17	Economist	40
Communications, Public Relations	7346	Editor	7872
External Affairs	372	Assignment Editor	147
Media Relations	287	Contributing Editor	200
Press Secretary, Communications Director	32	Editorial Page Editor	204
Speechwriter	19	Events Listings Editor	43
Public Affairs	1336	Editorial Board Member	18
Community Affairs	598	Education	10968
Community Service, National Service, Volunteerism	380	Academic Affairs	8201
Pro Bono Services	304	Academic Admissions	889
Computers, Information Systems	7559	Enrollment Management	307
Application, Software Development	56	Graduate Admissions	54
Computer Networking	114	Undergraduate Admissions	48
E-Business	22	Academic Advising	74
Network Security	244	Career Services	574
Webmaster	1038	Continuing Education	268
Conciliation, Conflict Resolution, Mediation	48	Dean	4413
Alternative Dispute Resolution, Arbitration	43	Dean of Academic Units	3079
Congressional Leadership	43	Dean of the College	54
House Leadership	27	Executive Education	94
Senate Leadership	16	Graduate Studies	289
Congressional Member Organization Member	1898	International Academic Programs	110
House Member Organization Member	1487	Provost	451
Senate Member Organization Member	41	Summer Session	33
Congressional Staff Member	4496	Alumni Relations	460
Caseworker	141	Athletic Director	311
Chief Counsel	10	Faculty Affairs	237
Chief of Staff	339	Faculty Recruitment	36
Clerk	18	Institutional Research	195
Committee, Subcommittee Staff Member	406	Sponsored Research	485
Committee, Subcommittee Staff Director	50	Student Affairs	1070
Majority Committee Staff Member	197	Student Recruitment	32
Minority Committee Staff Member	131		
Non-Partisan Committee Staff Member	69		
Congressional Advisory Board Staff Member	66		
Constituent Services	133		
Deputy Chief of Staff	83		

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Job Function - continued

Emergency Services, Public Safety	1350	Legal Affairs	24735
Ambulance, EMS	44	Attorney	18909
Fire	460	Litigator	998
Fire Chief	173	Prosecutor	36
Fire Marshal	56	Public Defender	51
Law Enforcement	616	State's Attorney	15
Police	387	Continuing Judicial Education	40
Police Chief	171	Intellectual Property	58
Sheriff	69	Judge	1184
Endowment Coordinator	10	Administrative Law Judge	30
Engineering	897	Federal Administrative Law Judge	24
Farm Services	18	Federal Judge	638
Federal Administrators	2101	Bankruptcy Judge	125
Federal Advisory Board, Council, or Committee		Chief Bankruptcy Judge	25
Staff Member	35	Federal Appellate Judge	41
Federal Grants	218	Federal Chief Judge	32
Federal Program Examiner	38	Federal District Judge	171
Federal Program Manager	1459	Federal Magistrate Judge	172
Finance	9437	Federal Senior Appellate Judge	26
Accounting	563	Federal Senior District Judge	80
Billing	11	State Judge	504
Actuarial Services	24	State Appellate Judge	382
Auditing	656	State Chief Judge, Chief Presiding Judge	46
Budget	1783	State Chief Justice	31
Financial Reporting	10	State Supreme Court Judge	114
Investments	496	Law Clerk	1223
Lending	125	Licensing	205
Risk Management	141	Librarian, Information Services	3075
Taxes	98	Library Administration	266
Foundation Administrator	222	Library Collection	18
Fund Raising	646	Lieutenant Governor	21
Geographic Information Services	36	Lobbyist	2528
Government Affairs	7499	Federal Lobbyist	569
Congressional Affairs	150	State Lobbyist	520
Federal Government Affairs	1844	Logistics, Supply Chain Management	91
International Government Affairs	58	Mailing List Contact	225
Legislative Affairs	1147	Management Analysis	48
Local Government Affairs	52	Manufacturing and Services Operations	134
State Government Affairs	583	Marketing, Sales	2303
Governor	46	Medical Affairs	304
Governor's Staff Member	273	Patient Care Services	23
Chief of Staff	34	Meetings, Events, Conferences	1489
Deputy Chief of Staff	23	Member of Congress	3161
Press Secretary, Communications Director	23	Congressional Committee Member	310
Grants, Scholarships, Fellowships Manager	143	Congressional Committee Chair	15
Head of Programs	264	Ranking Minority Member	11
Homeland Security, Emergency Preparedness	383	Congressional Subcommittee Member	577
Host/Moderator	383	Congressional Subcommittee Chair	43
Human Resources	6544	Ranking Minority Member (Subcommittee)	28
Benefits	269	Ex Officio Member (Nonvoting)	74
Professional Development, Training	1589	Representative	123
Associate Development	58	Senator	17
Recruitment	1565	Member of Federal Advisory Board, Council, or	
Legal Recruiting	194	Committee	85
Inspections, Investigations	854	Member of State Legislature	22002
Insurance	117	State Committee Member	16932
International	1126	State Committee Chair	1582
Investor Relations, Shareholder Relations	838	State Ranking Minority Member	267
Labor Relations	37	State Majority Leader	76
Law Firm Committee Member	4219	State Minority Leader	72
Law Firm Committee Chair	838	State Representative	3466
Law Firm Network Contact	15		
Lead Director	39		

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Job Function - continued

State Senator	1457
Member of the 109th Congress	17
Member of the 110th Congress	140
Membership Development	21
Membership Services	942
Merchandising	24
Meteorologist	89
Military, Defense	2005
Minority Affairs	290
Municipal Administration	4374
City Attorney	217
City Clerk	176
City Council Member	1596
Alderman	101
City Manager	143
County Attorney	59
County Clerk	45
County Council Member	636
County Manager	59
Deputy City Clerk	42
Deputy City Manager	189
Deputy County Clerk	28
Deputy County Manager	90
Deputy Mayor	40
District Attorney	66
Mayor	336
Port Authority	87
Museums	360
Curator, Curatorial Affairs	208
Exhibitions Director	46
Museum Collections	26
Collections Conservation	13
Newly Elected State Official	571
Newly Elected State Legislator	571
Newly Elected State Representative	452
Newly Elected State Senator	119
Occupational Health, Safety	92
Ombudsman	80
Readers' Representative	24
Online Journalist	722
Blogger	21
Operations	2128
Park Management, Maintenance	103
Peacekeeping, Disarmament	33
Performing Arts	109
Artistic, Music Director	20
Pest Control	16
Policy, Planning	1426
Political Action Committee (PAC) Contact	883
Political Action Committee (PAC) Treasurer	261
Political Affairs	74
Political Appointee	7547
Appointed by Board or Commission	838
Appointed by Council	343
Appointed by County Executive	209
Appointed by Freeholders	61
Appointed by Governor	1139
Appointed by Legislature	71
Appointed by Mayor	827
Appointed by Supervisor	111
Career Senior Executive Service (SES)	
Appointee	2396
Non-Career Senior Executive Service (SES)	
Appointee	320

Presidential Appointee	139
Presidential Appointee Requiring Senate Confirmation	663
Recess Appointee	10
Schedule C Appointee	422
President of the Senate	35
President Pro Tem	36
Privacy	109
Private Client Services	15
Producer	1080
Executive Producer	201
Public Policy	724
Federal Policy-Maker	264
Publisher	822
Purchasing, Procurement	1317
Quality Control	110
Real Estate	1214
Facilities, Building Management	1011
Regulation, Oversight, Enforcement	1074
Regulatory Affairs, Compliance	504
Reporter	4111
Research and Development	2073
Researcher	257
School Board Member	186
Scientific Affairs	67
Security	1035
Senior Agency Manager	52
Speaker of the House	37
Speaker Pro Tem	32
State Auditor	57
State Cabinet Member	166
Secretary of State	19
State Legislative Staff Member	381
State Superintendent	33
Statistics	629
Talent, Guests Coordinator	11
Technology	1413
Transportation	40
University Church Relations	28
Writer	1195
Contributing Writer	37
Editorial Page Writer	118

Leadership Status	Count
Chief Editorial Officer	915
Deputy Head of Federal Departmental Bureaus, Agencies	166
Elected Official	8536
Head of Academics, Chief Academic Officer	451
Head of Administration	993
Head of Affiliate	12
Head of Application, Software Development	26
Head of Board	542
Head of Computer Networking	18
Head of Department	6076
Head of Division	454
Head of Federal Departmental Bureaus, Agencies	148

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Leadership Status - continued

Head of Finance	1367
Head of Government Affairs	1587
Head of Information Systems	675
Head of Legal Affairs	466
Head of Main Organization	5827
Head of Network Security	24
Head of Office	2554
Head of Operations	679
Head of Practice Area, Department	15
Head of Subsidiary	971
Head of Technology	670
Senior Management	43620
Top Election Official	17
Top Government Official	68
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Job Title	Count
Assessor	109
Chairman	3387
Chancellor	183
Chief Administrative Officer	221
Chief Economist	56
Chief Executive Officer	2398
Chief Financial Officer	1390
Chief Information Officer	902
Chief Investment Officer	82
Chief Medical Officer	47
Chief Operating Officer	729
Chief Technology Officer	133
Clerk of the Council	102
Consul	192
Controller	1031
Corporation Counsel	30
County Executive	57
Deputy Chief of Mission	26
General Counsel	1718
Inspector General	169
Partner	6648
President	184
Solicitor General	20
Treasurer	1663
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Job Subject/Area of Expertise	Count
Abortion	26
Administration	71
Advertising	47
Aerospace	903
Space	377
Aging, Senior Citizens	491
Agriculture	2767
Agricultural Marketing, Inspection	103
Crops	70
Farms, Farming	153
Pesticides	61
Soil	73

Alcohol, Tobacco and Firearms	17
Alcoholic Beverages, Liquor Control	145
Animals	269
Livestock	110
Poultry	53
Veterinary Medicine	57
Antitrust, Competition	203
Apparel	11
Appropriations	637
Architecture	52
Arts, Culture, Entertainment	1449
Cultural Affairs	46
Asia, Pacific	27
Automobiles	72
Aviation	509
Banking	1122
Credit	164
Consumer Credit	12
Beauty	31
Beverages	33
Wine	16
Building Maintenance and Services	14
Building Regulations	219
Business	2114
Franchising	21
Management	33
Small Business	369
Census	510
Chemicals	12
City Planning, Development, Zoning	562
Civil Rights	560
Civil Service	34
Coastal Issues	26
Commerce, Business Affairs, Economics	2041
Communications, Public Relations	168
Public Affairs	17
Community Affairs	350
Community Development	270
Computers, Technology	2031
Computer Hardware	16
Computer Software	14
Information Management	57
Internet	370
E-Commerce	49
Technology	737
Technology Transfer	82
Conciliation, Conflict Resolution, Mediation	23
Alternative Dispute Resolution, Arbitration	16
Construction	485
Engineering	293
Consumer Affairs	616
Contract Compliance	44

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Job Subject/Area of Expertise - continued

Corrections	838	Oceans	206
Detention	26	Pollution	272
Prisons	54	Air Pollution	97
Probation, Parole	127	Waste Management	665
Criminal Justice	130	Nuclear Waste	115
Criminal Defense	39	Recycling	30
Currency, Coinage	61	Solid Waste	201
Customs	67	Toxic Waste	33
Dance	22	Water Treatment, Sewage	243
Defense	3191	Water	524
Armed Services, Military	712	Clean Water	52
Arms Control, Disarmament	57	Wetlands	24
Intelligence	235	Wilderness	17
Espionage	58	Wildlife and Parks	1277
National Security	406	Fish and Game	483
Weapons	119	Parks	249
Depots	16	National Parks	61
Disabilities	480	Wildlife	117
Drug Enforcement	36	Equal Employment, Affirmative Action, Diversity	234
International Narcotics Control	24	Estates and Trusts	291
Economic Development	1134	Ethics	489
Economics	692	Facilities Management	193
International Economic Policy	32	Family	782
Monetary Policy	47	Adoption	13
Interest Rates	13	Child Care Services, Family Services	17
International Monetary Policy	29	Children, Teenagers	609
Education	4833	Fashion	116
Elementary Education	21	Fashion Accessories	13
Higher Education	120	Features	420
Secondary Education	20	Federal Grants	21
Education, Training Services	445	Film	117
Elections	597	Finance	7131
Campaign Finance	55	Accounting	35
Voter Registration	121	Bankruptcy	326
Electronics	22	Budget	807
Emergency Preparedness	51	Exchanges and Markets	655
Employment, Labor	4031	Bonds	15
Benefits	205	Commodities, Futures	107
Employer-Employee Relations	49	Mutual Funds	21
Labor	909	Securities	420
Migrant Workers	10	Stock Markets	34
Minimum Wage	11	International Finance	30
Pensions	116	Investments	43
Retirement	499	Mergers and Acquisitions	87
Employee Retirement Income Security Act (ERISA)	33	Personal Finance	63
Vocational Rehabilitation	35	Public Finance	62
Workers' Compensation	260	Taxes	1962
Workplace, Career Issues	398	Venture Capital	29
Occupational Safety and Health (OSHA)	351	Fire	21
Energy	2713	Fisheries	100
Fossil Fuels	170	Food	420
Hydroelectric Power	22	Dairy Products	51
Nuclear Power, Energy	674	Meat Products	54
Oil and Gas	306	Seafood	20
Solar Energy	85	Food and Drugs	430
Environment	7819	Forestry	647
Clean Air	73	Freedom of Information, Privacy Act	126
Climate Change, Global Warming	27	Gambling	181
Conservation	463	Gaming	21
Energy Conservation	121		
Endangered Species	20		
Land Management	90		
Natural Resources	2661		
Mineral Resources	45		

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Job Subject/Area of Expertise - continued

Garden	69	Radio	37
Government	1494	Television	132
Congress	76	Judiciary	1290
Federal Government	56	Criminal Courts	10
Government Auditing	279	Federal Courts	21
Government Information	13	United States Supreme Court	10
Government Operations	79	Justice Department	17
Government Reform	45	Law	7646
Municipal Issues	106	Administrative Law	49
Government Affairs	236	Appellate Law	108
Legislative Affairs	82	Constitutional Law	52
Lobbying	22	Constitutional Amendments	40
Government Contracting	105	Corporate, Business Law	2307
Federal Contracting	20	Criminal Law	68
Gun Control	16	Family Law	57
Hazardous Materials	65	Intellectual Property	870
Health	6487	Copyrights	56
AIDS	18	Patents	395
Alcohol, Drug Abuse	255	Trademarks	112
Alcoholism	30	International Law	191
Fitness	27	Legal Services	20
Health Care	683	Liability	280
Health Care Facilities	14	Product Safety, Liability	166
Medical Malpractice	42	Professional Liability	104
Medical Research	108	Litigation	1187
Biomedical Research	97	Personal Injury	34
Mental Health	44	Probate	24
Nursing Homes	27	Torts	152
Nutrition	152	Tort Reform	52
Public Health	162	Law Enforcement	710
Historic Preservation	321	Crime	199
Home	112	Police	180
Homeland Security	975	Library	343
Emergency Services	35	Lifestyle	76
Homeless	19	Manufacturing	44
Housing	1444	Marketing	216
Human Resources	555	Mathematics	22
Human Rights	358	Media	54
Hunger	20	Medicaid	176
Immigration	256	Medicare	221
Information Systems	35	Medicine	109
Infrastructure	85	Metals, Mining	229
Insurance	1416	Coal	93
Health Insurance	19	Metropolitan Issues	591
Intergovernmental Institutions	47	Middle East	10
United Nations	47	Minority Affairs	382
Interior	44	African-American Affairs	15
Interior Design	15	Hispanic Affairs	18
International Affairs, Foreign Affairs	962	Native American Affairs	295
African Affairs	29	Military Procurement	32
Diplomatic Service	18	Music	160
Embassies	18	Classical Music	36
European Affairs	16	Pop	45
Foreign Assistance	49	National Affairs	135
Foreign Operations	42	Natural Disasters	111
Foreign Policy	68	Nonprofit, Philanthropy	68
International Development	77	Obituaries	23
Country Development	64	Opinion Page, Op-Ed Page	72
Investigations	39	Outdoors	48
Investigative	169		
Journalism, Media Issues	245		
Public Broadcasting	37		

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Job Subject/Area of Expertise - continued

Pharmaceuticals	141
Biotechnology	75
Photography	52
Policy, Planning	66
Politics	413
Population	64
Postal Service	136
Printing	89
Private Client Services	14
Public Administration	1717
Public Policy	80
Public Safety	438
Public Works	1179
Publishing	186
Books	108
Purchasing, Procurement	81
Federal Procurement	18
Military Procurement	16
Quality Control	48
Real Estate	910
Land Use	103
Recreation	425
Regulatory Affairs, Compliance	876
Licensing	500
Religion	94
Research and Development	36
Restaurants	52
Retail	78
Rules	837
Rural Development	375
Science	2638
Agricultural Sciences	74
Biological Sciences	536
Botany, Plant Sciences	78
Geology	61
Marine Science	29
Physical Sciences	506
Securities and Exchange Commission	12
Security Products, Services	10
Social Issues	26
Social Sciences	84
Social Security	214
Social Services, Human Services	1931
Society, People	30
Sports	1458
Automotive Racing	27
Collegiate Sports	135
High School Sports	74
Horse Racing	60
Professional Baseball	76
Professional Basketball	62
Professional Boxing	10
Professional Football	88
Professional Golf	43
Professional Hockey	31
Professional Soccer	14
Standards and Measurement	26
State Department	13
State Issues	109
Statistics	12
Technical, Scientific Research Services	116
Technology Transfer	438
Telecommunications	911
Terrorism	136

Anti-terrorism	110
Theater	56
Tobacco	33
Trade	1356
Imports, Exports	100
International Agricultural Trade	85
International Trade	549
Foreign Commerce	91
Tariffs	11
Transportation	4013
Airlines	30
Airports	149
Bridges, Tunnels	14
Fleet Maintenance	80
Highways, Roads	528
Mail, Package and Freight Delivery	14
Maritime	223
Mass Transit	125
Motor Vehicles	250
Motor Vehicle Safety	44
Ports	43
Railroads	101
Surface Transportation	33
Traffic	67
Travel	838
Auditoriums, Conventions, Civic Centers	132
Tourism	449
Treasury Department	21
Urban, City Issues	43
Utilities	1191
Electric Utilities	35
Gas Utilities	11
Water Utilities	332
Veterans' Affairs	1479
Volunteers	23
Water Resources, Oceanography	586
Ways and Means	319
Weather	77
Weights and Measures	16
Welfare	233
Western Hemisphere	11
White House	44
Women's Issues	123

Organization Type	Count
Board of Directors Main	11137
Board of Directors Sub	369
Corporations	18024
Corporate Divisions, Offices	1368
High-Growth Companies	286
Joint Ventures	16
Limited Liability Companies	302
Private Companies	2741
Public Companies	14222
Subsidiaries	5417

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Organization Type - continued

Financial Institutions	6515	U.S. Senate Member Organizations	361
Banks	1513	U.S. Senate Offices	1163
Commercial Banks	1513	U.S. Senate State Offices	305
Brokerage Firms	490	Military Bases, Installations	396
Captive Finance Companies	100	Air Force Bases, Installations	167
Commercial Finance, Leasing Companies	229	Army Bases, Installations	163
Consumer Finance Companies	96	Navy Bases, Installations	54
Exchanges and Markets	75	U.S. Military Overseas Installations	12
Government Financial Institutions	720	Military Commands	907
Insurance Companies	1603	Independent Authorities	510
Health Insurance Companies	804	Permanent Missions	403
Life Insurance Companies	826	State Government	40914
Property, Casualty Insurance Companies	1109	State Executive Branch	15119
Reinsurance Companies	508	State Judicial Branch	2130
Leveraged Buyout Firms (LBOs)	226	State Courts of the United States	2130
Money, Asset Management Companies	983	Judges' Chambers (State)	1472
Mortgage Companies	296	State Courts of Appeals	1246
Private, Family Investment Firms	133	State Courts of Civil Appeals	113
Real Estate Investment Trusts (REITs), Companies	338	State Courts of Criminal Appeals	53
Securities Underwriters	346	State Highest Court	564
Thriffs, Savings Institutions	388	State Intermediate Court	1071
Credit Unions	152	State Supreme Courts	617
Venture Capital Firms	620	State Legislative Branch	23665
Government Institutions	112347	State House of Representatives	13623
City Government	11544	State House Committees	9643
City Council	6226	State Joint Committees	1608
Mayor's Office	3636	State Senate	7699
Consulates	571	State Senate Committees	5914
County Government	6337	Intergovernmental Organizations	345
County Council	4819	Laboratories	1231
Embassies	1227	Law Firm Network	16
Federal Government	51553	Law Firms	27098
Congressional Advisory Boards	300	Law Firm Affiliates	22
Congressional Staff Associations	34	Law Firm Branch Offices	6156
Congressional Support Agencies	267	Law Firm Subsidiaries	189
Federal Executive Branch	40670	Lobbying Firms	15339
Federal Advisory Boards, Councils, Committees	126	Nation	1656
Federal Cabinet Departments	28343	News Media	21851
Federal Departmental Bureaus, Agencies	20825	Networks	954
Federal Independent Agencies	12178	Radio Networks	171
Federal Programs	4722	Television Networks	866
Federal Judicial Branch	2755	Broadcast Television Networks	90
Federal Courts of the United States	2755	Cable Television Networks	471
Judges' Chambers (Federal)	2275	News Bureaus	2288
Judicial Conference of United States	11	News Services	762
United States Courts of Appeals	299	Feature Syndicates	102
United States Bankruptcy Appellate Panels	40	Newswires	410
United States Courts of Limited Jurisdiction	92	Online Media	773
United States District Courts	2335	Programs	2074
United States Bankruptcy Courts	571	Publications	15641
Federal Legislative Branch	7936	Newspapers	9517
Congressional Bicameral Organizations	591	Periodicals	5000
U.S. House of Representatives	5759	Publishers	541
U.S. House Committees	841	Association Publishers	46
U.S. House Subcommittees	520	Directory Publishers	68
U.S. House District Offices	918	Magazine Publishers	200
U.S. House Leadership Offices	64	Newsletter Publishers	256
U.S. House Member Organizations	2109	Radio Stations	1063
U.S. House Caucuses	39	Television Stations	2685
U.S. House Offices	2713		
U.S. Joint Committees	69		
U.S. Senate	2062		
U.S. Senate Committees	466		
U.S. Senate Subcommittees	240		
U.S. Senate Leadership Offices	39		

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Organization Type - continued

Nonprofit Sector	49626
Associations	21867
Professional Societies	9859
Trade Associations	8974
Charitable Service Organizations	438
Colleges and Universities	20795
Foundations	1720
Community Foundations	374
Corporate-Sponsored Foundations	14
Private Foundations	488
Private Operating Foundations	50
Graduate Schools	2121
Business Schools	921
Law Schools	479
Medical Schools	340
Interest Groups	1695
Coalitions	236
Political Action Committees	833
Labor Unions	205
Libraries	1224
Medical Institutions, Hospitals	910
Museums	1155
Performing Arts Groups and Centers	787
Preparatory Schools	613
Think Tanks	109
Partnerships	150
Limited Liability Partnerships	51
Limited Partnerships	68
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Organization Subject/Industry	Count
Abortion	11
Administration	4247
Advertising	2122
Aerospace	3881
Space	279
Aging, Senior Citizens	643
Agriculture	7982
Agricultural Marketing, Inspection	932
Crops	110
Farms, Farming	4717
Pesticides	69
Soil	117
Albania	9
Alcoholic Beverages, Liquor Control	254
Animals	1013
Livestock	224
Grazing	5
Poultry	124
Veterinary Medicine	217
Antitrust, Competition	12269
Apparel	304
Clothing	128
Footwear and Accessories	16
Appropriations	1108
Aquaculture	88
Arab, Israeli Issues	23
Architecture	283
Archives, Records	533
Armenia	25
Arts, Culture, Entertainment	7212
Cultural Affairs	235
Fine Arts	124
Graphic Arts	214
Motion Picture and Video Production and	

Distribution	42
Movie, Television and Music Production Services	92
Music Production and Publishing	38
Performing Arts	140
Asia, Pacific	90
Auction Services	17
Automobiles	105
Aviation	5149
Baltic Region	17
Banking	15834
Commercial Banking	1655
Credit	5827
Consumer Credit	78
Mortgage Banking	77
Beauty	145
Beverages	181
Brewers	11
Building Maintenance and Services	2
Building Regulations	42
Business	25829
Franchising	3519
International Business	27
Management	121
Small Business	727
Cancer	152
Census	725
Chemicals	1163
Plastics, Fibers	147
China	53
City Planning, Development, Zoning	1035
Civil Rights	1319
Civil Service	26
Cleaning Products	99
Coastal Issues	70
Commerce, Business Affairs, Economics	14634
Communications, Public Relations	7556
Public Affairs	961
Community Affairs	983
Community Development	349
Computers, Technology	18450
Computer Hardware	299
Computer Peripherals	25
Data Storage	73
Networking Devices	104
Personal Computers	29
Computer Products Distribution	73
Computer Software	293
Internet Software, Services	35
Information Management	982
Information Technology Consulting Services	176
Internet	5254
E-Commerce	4065
Technology	10189
Technology Transfer	438
Conciliation, Conflict Resolution, Mediation	7023
Alternative Dispute Resolution, Arbitration	6937
Construction	16126
Building Materials	170
Engineering	2488
Manufactured Buildings	20
Residential Construction	214
Surveying	28
Consular Affairs	28

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Organization Subject/Industry - continued

Consulting	275	Hydroelectric Power	223
Management Consulting Services	147	Nuclear Power, Energy	1556
Consumer Affairs	1212	Oil and Gas	2817
Consumer Services	520	Oil and Gas Pipelines and Storage	97
Contract Compliance	12	Synthetic Fuels	19
Corrections	1036	Solar Energy	98
Prisons	113	Environment	32589
Probation, Parole	338	Clean Air	96
Criminal Justice	3423	Climate Change, Global Warming	244
Criminal Defense	3309	Conservation	3133
Croatia	10	Energy Conservation	227
Currency, Coinage	219	Endangered Species	15
Customs	171	Land Management	529
Data Processing Services	347	Natural Resources	8353
Defense	8703	Mineral Resources	520
Armed Services, Military	7292	Oceans	1066
Arms Control, Disarmament	144	Pollution	150
Intelligence	377	Waste Management	3329
Espionage	76	Nuclear Waste	117
National Security	4737	Solid Waste	96
Weapons	360	Toxic Waste	2313
Depots	106	Water Treatment, Sewage	124
Democratic Party	121	Water	1581
Disabilities	638	Clean Water	29
Distribution	449	Wetlands	20
Domestic Violence	24	Wilderness	46
Child Abuse	22	Wildlife and Parks	5231
Drug Enforcement	46	Fish and Game	4100
International Narcotics Control	31	Parks	1574
Economic Development	3454	National Parks	393
Economics	2648	Wildlife	924
International Economic Policy	96	Equal Employment, Affirmative Action, Diversity	216
Monetary Policy	157	Estates and Trusts	16343
Interest Rates	13	Ethics	388
International Monetary Policy	136	Facilities Management	1105
Education	12294	Family	4215
Higher Education	46	Adoption	72
Education, Training Services	320	Child Care Services, Family Services	65
Elections	657	Day Care	26
Campaign Finance	56	Children, Teenagers	902
Electrical Equipment	269	Farm and Construction Machinery	140
Electronics	1398	Fashion	67
Consumer Electronics	41	Federal Grants	295
Electronic Business Equipment	116	Finance	38331
Electronic Test and Measurement Instruments	211	Accounting	641
Electronics Distribution	55	Actuarial	168
Semiconductors	254	Bankruptcy	17527
Emergency Preparedness	385	Brokerage Services	494
Employment, Labor	28224	Budget	1411
Benefits	14147	Captive Finance	100
Employer-Employee Relations	249	Commercial Finance, Leasing	770
Labor	3007	Commercial Lending	94
Migrant Workers	24	Consumer Finance	96
Minimum Wage	49	Credit Unions	152
Pensions	87	Exchanges and Markets	14070
Retirement	4766	Bonds	407
Employee Retirement Income Security Act (ERISA)	4214	Capital Markets	819
Vocational Rehabilitation	80	Commodities, Futures	525
Workers' Compensation	3914	Securities	13361
Workplace, Career Issues	1076	Government Finance	278
Occupational Safety and Health (OSHA)	1073	International Finance	124
Energy	15598		
Fossil Fuels	430		

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Organization Subject/Industry - continued

Investments	1577	Medical Devices, Supplies	129
Leasing	835	Medical Equipment	84
Leveraged Buyouts	226	Dental Equipment	13
Mergers and Acquisitions	8276	Medical Malpractice	58
Money, Asset Management	989	Medical Practice Management Services	17
Mortgages	296	Medical Products Distribution	21
Personal Finance	64	Medical Research	150
Private, Family Investment Services	133	Biomedical Research	110
Public Finance	5103	Mental Health	360
Real Estate Investment Services	332	Nursing	585
Securities Underwriting	346	Nursing Homes	41
Taxes	22016	Nutrition	301
Venture Capital	2685	Optometry	10
Fire	533	Pharmacy	93
Fisheries	540	Psychology, Psychiatry	128
Food	3111	Public Health	486
Agricultural Products	208	Historic Preservation	1200
Dairy Products	143	Homeland Security	2887
Grains, Breads, Cereals	150	Emergency Services	1562
Meat Products	199	Homeless	27
Seafood	27	Hotels, Motels, Resorts, Casinos	1205
Food and Drugs	3032	Household Appliances	58
Forestry	3517	Household Products	186
Former Soviet Union (FSU)	20	Housing	2068
France	24	Human Resources	3122
Freedom of Information, Privacy Act	15	Human Rights	519
Funeral, Burial, Interment Services	145	Hunger	57
Cemeteries	131	Immigration	5537
Funeral Homes and Services	21	Industrial Development	63
Furniture	240	Industrial Maintenance Services	22
Gambling	215	Industrial Supplies	1063
State Lottery	121	Information Systems	183
Gaming	430	Infrastructure	157
Gay, Lesbian Issues	26	Insurance	17342
General Editorial	52	Health Insurance	919
Glass and Clay Products	33	Life Insurance	825
Government	7492	Property, Casualty Insurance	1109
Congress	85	Reinsurance	508
Federal Government	112	Intergovernmental Institutions	75
Government Auditing	40	United Nations	75
Government Information	28	Intergovernmental Relations	1380
Government Operations	321	Interior	50
Government Reform	50	Interior Design	301
Municipal Issues	3057	International Affairs, Foreign Affairs	3320
Government Affairs	10679	African Affairs	62
Legislative Affairs	2945	Diplomatic Service	78
Lobbying	466	Embassies	79
Government Contracting	5612	European Affairs	98
Federal Contracting	830	Foreign Assistance	200
Municipal Contracting	113	Foreign Operations	97
State Contracting	177	Foreign Policy	278
Greece	11	Refugees	16
Gun Control	17	Treaties	21
Hazardous Materials	122	International Development	277
Health	31738	Country Development	252
AIDS	35	Investigations	274
Alcohol, Drug Abuse	393	Investigative	15
Dentistry	289	Iraq	32
Health Care	17891	Jewelry, Watches, Clocks	99
Health Care Facilities	252		
Managed Health Care	162		

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Organization Subject/Industry - continued

Journalism, Media Issues	871	Paper Products	326
Public Broadcasting	57	Personal Care Products	116
Judiciary	1185	Pharmaceuticals	4013
Korea	22	Biotechnology	2143
Law	31381	Drug Manufacturers	113
Administrative Law	3031	Drug Wholesalers	23
Appellate Law	9311	Photography	111
Constitutional Law	263	Photographic Equipment, Supplies	10
Constitutional Amendments	46	Policy, Planning	2404
Corporate, Business Law	24890	Politics	545
Criminal Law	4660	Postal Service	416
Family Law	4225	Mail, Franking	28
Intellectual Property	21635	Printing	227
Copyrights	2427	Private Client Services	1292
Patents	3269	Public Administration	3840
Trademarks	3296	Public Policy	330
International Law	13255	Public Safety	1008
Legal Services	112	Public Service	155
Liability	12972	Public Works	1175
Product Safety, Liability	11498	Public Affairs Programming	99
Professional Liability	6840	Publishing	1246
Litigation	24872	Books	48
Personal Injury	2502	Greeting Cards	42
Probate	3024	Purchasing, Procurement	1878
Torts	6748	Federal Procurement	118
Tort Reform	48	Military Procurement	369
Law Enforcement	8115	Quality Control	72
Crime	6214	Real Estate	23212
Police	527	Eminent Domain	1342
Liberal Arts	607	Land Use	5385
Library	1809	Recreation	1700
Literacy	23	Regional News	1574
Long Island	23	California News	146
Machine Tools	131	Maryland News	28
Manufacturing	5001	New Jersey News	46
Market, Business Research Services	38	New York News	83
Marketing	1699	Washington, DC News	39
Mathematics	247	Regulatory Affairs, Compliance	10853
Media	26286	Inspections	1311
Medicaid	279	Licensing	859
Medicare	306	Religion	140
Medicine	2298	Theology	44
Men's Issues	20	Rental, Leasing Services	444
Metals, Mining	1823	Republican Party	75
Aluminum	24	Research and Development	3597
Coal	221	Restaurants	191
Steel	154	Retail	1534
Middle East	31	Apparel Retail	201
Minority Affairs	1646	Automotive Dealerships	75
African-American Affairs	75	Automotive Parts Retail	32
Asian-American Affairs	14	Bookstores	56
Hispanic Affairs	66	Building Materials and Gardening Retail	60
Native American Affairs	1255	Convenience, Drug Stores	61
Native Hawaiian Affairs	47	Department Stores	77
Music	88	Discount Stores	29
National Morning News	10	Drug, Beauty Products Retail	63
Natural Disasters	977	Food Retail	152
New England	15	Gas Stations	11
New Zealand	17	General Merchandise Stores	62
News Commentary	37	Home Furnishings Retail	24
News Magazines	37	Office Products Retail	28
Nonprofit, Philanthropy	3588		
Office Supplies, Services	26		
Outdoors	29		
Packaging, Containers	261		

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Organization Subject/Industry - continued

Sporting Goods Retail	21
Toy and Hobby Retail	50
Rubber, Plastic Products	98
Rules	882
Rural Development	492
Science	14448
Agricultural Sciences	15
Biological Sciences	782
Botany, Plant Sciences	40
Geology	787
Marine Science	172
Physical Sciences	518
Scotland	10
Security Products, Services	129
Social Issues	32
Social Sciences	291
History	144
Social Security	976
Social Services, Human Services	5478
Social Work	79
Social Studies	27
Spain	10
Sporting Goods	62
Sports	3658
Horse Racing	71
Sri Lanka	10
Staffing, Outsourcing Services	153
Standards and Measurement	80
State Issues	21
Statistics	1130
Sunday Supplements	20
Taiwan	41
Talk, Interviews	184
Technical, Scientific Research Services	13
Telecommunications	4258
Cable TV, Satellite Systems	88
Internet Service Providers	90
Local and Long-Distance Carriers	207
Telecommunications Equipment	91
Wireless Services	107
Terrorism	194
Anti-terrorism	172
Textiles	174
Tobacco	128
Toys, Games, Recreational Goods	23
Trade	10710
Imports, Exports	423
International Agricultural Trade	94
International Trade	4744
Foreign Commerce	88
Tariffs	41
Transportation	15719
Airlines	330
Airports	292
Automotive Manufacturing	155
Automotive Parts and Equipment	151
Car and Truck Rental	57
Fleet Maintenance	29
Highways, Roads	726
Mail, Package and Freight Delivery	14
Maritime	3914
Mass Transit	62
Mobile Homes, Recreational Vehicles	10
Motor Vehicles	754
Motor Vehicle Safety	277

Motorcycles	26
Ports	261
Rail Equipment	14
Railroads	630
Shipbuilding	50
Shipping, Logistics	337
Surface Transportation	118
Traffic	14
Trucking Services	43
Trucks, Buses	111
Travel	778
Tourism	556
Treasury Department	32
Urban, City Issues	200
Utilities	7328
Electric Utilities	77
Water Utilities	418
Veterans' Affairs	3240
Volunteers	14
Water Resources, Oceanography	1398
Ways and Means	53
Weather	842
Weights and Measures	204
Welfare	1113
Western Hemisphere	17
Western States	25
Women's Issues	265

Gender	Count
Female (deduped)	66,294
Male (deduped)	104,860

U.S. States	Count
Alabama (AL)	2,270
Alaska (AK)	1,217
Arizona (AZ)	2,864
Arkansas (AR)	1,436
California (CA)	15,381
Colorado (CO)	3,695
Connecticut (CT)	3,287
Delaware (DE)	770
Florida (FL)	7,118
Georgia (GA)	5,365
Hawaii (HI)	1,049
Idaho (ID)	841
Illinois (IL)	8,723
Indiana (IN)	2,775
Iowa (IA)	1,741
Kansas (KS)	2,090
Kentucky (KY)	2,073
Louisiana (LA)	2,394
Maine (ME)	1,133
Maryland (MD)	9,295
Massachusetts (MA)	5,070
Michigan (MI)	4,206
Minnesota (MN)	4,286
Mississippi (MS)	1,949
Missouri (MO)	3,816
Montana (MT)	963
Nebraska (NE)	1,352

U.S.States - continued

Nevada (NV)	1,303
New Hampshire (NH)	1,238
New Jersey (NJ)	4,456
New Mexico (NM)	1,793
New York (NY)	17,957
North Carolina (NC)	4,935
North Dakota (ND)	886
Ohio (OH)	6,206
Oklahoma (OK)	2,066
Oregon (OR)	2,095
Pennsylvania (PA)	7,144
Rhode Island (RI)	1,244
South Carolina (SC)	1,920
South Dakota (SD)	550
Tennessee (TN)	3,263
Texas (TX)	9,077
Utah (UT)	1,595
Vermont (VT)	719
Virginia (VA)	13,645
Washington (WA)	3,804
Washington D.C. (DC)	38851
West Virginia (WV)	1,473
Wisconsin (WI)	2,952
Wyoming (WY)	707
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U.S. Territories	Count
Guam (GU)	82
Puerto Rico (PR)	382
Virgin Islands (VI)	76
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APO/FPO	Count
AA	3
AE	16
AP	10

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