

Leadership Lists® Masterfile

who's who in the leadership of the United States

The Leadership Lists® Masterfile provides direct access by mail, telephone, and fax to over 300,000 leaders of U.S. government, business, professional, and nonprofit organizations.

The Leadership Lists® Masterfile is updated quarterly with information from newly published editions of Leadership Directories' *Yellow Books*. Leadership Directories' staff of 30 professional editors verifies all information in all listings in all 14 *Yellow Books* directly with each organization listed, prior to publication of each fully updated edition.

The Leadership Lists® Masterfile offers a wide range of selections to help you target your mailing or marketing campaign. Consultation with our account executives will help you to select only the names you need.

The Leadership Lists® Masterfile contains all 14 Leadership Lists®:

Congressional	Financial
Federal	News Media
State	Associations
Municipal	Law Firms
Federal Regional	Government Affairs
Judicial	Foreign Representatives
Corporate	Nonprofit Sector

The Leadership Lists® Guarantee

We guarantee that the information in our lists is current and accurate, and that the addresses are deliverable up to the date that the list is updated. We will reimburse mailers for postage on returns upon receipt of cancelled mail.

continued on next page

Updated Quarterly January, April, July and October

Total Count of Names **373,360**

Mailing List **\$0.19/name**

Includes name, title, and complete mailing address. File may be used only once.

Minimum Order **4,000 names (\$760)**

Contact List **\$0.36/name**

Includes name, title, complete mailing address, telephone number, and fax number. File may be used for one year.

Minimum Order **2,000 names (\$720)**

E-mail List **\$0.42/name**

We'll send your e-mails for you and provide reports on click-through and open rates. Opt-in and CAN-SPAM compliant.

Minimum Order **2,000 names (\$840)**

Names from all Leadership Lists® can be combined to reach the minimum order.

M=Per thousand names, F=Flat charge, N/C=No charge

Selection Categories

Job Function	N/C
Leadership Status	N/C
Job Title	N/C
Job Subject/Area of Expertise	N/C
Organization Type	N/C
Organization Subject/Industry	N/C
Gender	N/C
State, SCF, ZIP	N/C

Services

Key coding N/C

Labels

4-up Cheshire labels N/C

Electronic File Format and Delivery

Electronic file formats available include comma separated text (.txt) or Microsoft Excel (.xls.). Please specify preference.

Diskette, CD-ROM, or cartridge \$25/F

E-mail or FTP \$50/F

Please allow 3-4 business days for your order to be processed.

Shipping

Shipping charges apply to purchase of labels, magnetic tape, diskette, CD-ROM, and cartridge. Please specify preference.

FedEx Standard \$50/F

FedEx 2-day \$55/F

FedEx Priority Overnight \$65/F

Requirements

Sample mailing piece or telemarketing script, prepayment for first-time orders, and signed order confirmation and list rental agreement.

Discounts

50% discount off base price on additional sets of labels. 20% commission to recognized brokers.

Masterfile

Select

	Count
Total Count (deduped)	373,360
Total Count with Phone (deduped)	373,360
Total Count with Phone and Fax (deduped)	269,421

Job Function

	Count
Adjutant General	95
Administration	18193
Court Administration	3024
Calendar Clerk, Docket Clerk	70
Clerk of Court	435
Court Case Management	102
Court Recorder	37
Court Reporter	348
Courtroom Clerk	348
Deputy Clerk	709
Intake Administration	12
Jury Administration	12
Juvenile Court Services	14
Marshal of the Court	14
Paralegal Services	92
Pretrial Services	18
Probation Officer	81
Reporter of Decisions	66
Office Manager	382
Administrative Support	17020
Appointments Secretary, Scheduler	637
Executive Secretary, Assistant	11398
Litigation Support	223
Advancement, Development	1886
Advertising	407
Anchor, Newscaster	2104
Animal Control	135
Architect	21
Archives, Records	1091
Vital Records, Statistics	109
Association Committee Contact	405
Attorney General	54
Board Member	50735
Bureau Chief	740
Business Development, Strategic Planning	2857
Cabinet Assistant Secretary	183
Cabinet Rank Member	19
Cabinet Secretary	45
Cabinet Under Secretary	59
Cemetery Director, Cemeteries	119
Certification, Accreditation	143
Chaplain	78
Charitable Giving, Contributions	915
Corporate Contributions, Corporate Giving	828
State Charity Officer	37
Chief Marketing Officer	354
Chief of Staff	601
Circulation	309
Citizen Services	251
Client Services, Relations	132

Columnist	1320
Editorial Page Columnist	29
Syndicated Columnist	307
Commentator, News Analyst, Panelist	30
Commissioner	33
Communications, Public Relations	13776
External Affairs	722
Media Relations	573
Press Secretary, Communications Director	70
Speechwriter	52
Public Affairs	2567
Community Affairs	1204
Community Service, National Service, Volunteerism	463
Pro Bono Services	312
Computers, Information Systems	13774
Application, Software Development	161
Computer Networking	170
E-Business	130
Network Security	418
Webmaster	1231
Conciliation, Conflict Resolution, Mediation	52
Alternative Dispute Resolution, Arbitration	45
Congressional Leadership	144
House Leadership	67
Senate Leadership	77
Congressional Member Organization Member	5744
House Member Organization Member	4400
Senate Member Organization Member	173
Congressional Staff Member	13518
Caseworker	522
Chief Counsel	38
Chief of Staff	623
Clerk	131
Committee, Subcommittee Staff Member	2289
Committee, Subcommittee Staff Director	178
Majority Committee Staff Member	1168
Minority Committee Staff Member	844
Non-Partisan Committee Staff Member	247
Congressional Advisory Board Staff Member	119
Congressional Staff Association Staff Member	115
Constituent Services	512
Deputy Chief of Staff	161
District, State Chief of Staff	19
District, State Office Staff Member	4458
District, State Director	632
Legislative Assistant	1538
Legislative Correspondent	714
Legislative Director	575
Political Advisor	11
Political Director	10
Press Secretary, Communications Director	866
Professional Staff Member	554
Projects, Grants Coordinator	134
Senior Legislative Assistant	140
Staff Assistant	1460
Legislative Staff Assistant	94
Consular Affairs	1951
Passports, Visas	21
Consumer Affairs	196
Contract Management	185
Coroner, Medical Examiner	215
Corporate Affairs	151

continued on next page

Job Function - continued

Correspondent	1584	Accounting	1392
Chief Correspondent	34	Billing	14
Counsel	766	Actuarial Services	205
Critic	402	Auditing	1410
Customer Service	460	Budget	3960
Deputy Cabinet Secretary	39	Financial Reporting	68
Diplomat	5201	Investments	1248
Ambassador	453	Lending	529
Permanent Representative	197	Risk Management	695
Diversity Affairs	651	Taxes	534
Economic, Community, Rural Development	1563	Foundation Administrator	415
Economist	101	Fund Raising	879
Editor	13637	Geographic Information Services	61
Assignment Editor	321	Government Affairs	13049
Contributing Editor	1508	Congressional Affairs	257
Editorial Page Editor	230	Federal Government Affairs	3053
Events Listings Editor	57	International Government Affairs	104
Editorial Board Member	136	Legislative Affairs	2248
Education	13215	Local Government Affairs	89
Academic Affairs	9825	State Government Affairs	1055
Academic Admissions	1045	Governor	108
Enrollment Management	370	Governor's Staff Member	924
Graduate Admissions	58	Chief of Staff	96
Undergraduate Admissions	56	Deputy Chief of Staff	56
Academic Advising	84	Press Secretary, Communications Director	102
Career Services	655	Grants, Scholarships, Fellowships Manager	269
Continuing Education	316	Head of Programs	593
Dean	5332	Homeland Security, Emergency Preparedness	1186
Dean of Academic Units	3690	Host/Moderator	837
Dean of the College	66	Human Resources	12356
Executive Education	111	Benefits	1032
Graduate Studies	346	Professional Development, Training	2629
International Academic Programs	129	Associate Development	61
Provost	524	Recruitment	2298
Summer Session	38	Legal Recruiting	203
Alumni Relations	548	Inspections, Investigations	2076
Athletic Director	355	Insurance	248
Faculty Affairs	298	International	3822
Faculty Recruitment	49	Investor Relations, Shareholder Relations	1788
Institutional Research	219	Labor Relations	141
Sponsored Research	589	Law Firm Committee Member	4363
Student Affairs	1300	Law Firm Committee Chair	871
Student Recruitment	38	Law Firm Network Contact	16
Emergency Services, Public Safety	4261	Lead Director	377
Ambulance, EMS	88	Legal Affairs	46761
Fire	1067	Attorney	25382
Fire Chief	370	Litigator	1017
Fire Marshal	122	Prosecutor	120
Law Enforcement	2635	Public Defender	170
Police	1115	State's Attorney	62
Police Chief	363	Continuing Judicial Education	65
Sheriff	229	Court Mediation	21
Endowment Coordinator	11	Intellectual Property	61
Engineering	1856	Judge	3728
Farm Services	31	Administrative Law Judge	43
Federal Administrators	3805	Federal Administrative Law Judge	27
Federal Advisory Board, Council, or Committee		Federal Judge	2292
Staff Member	52	Bankruptcy Judge	401
Federal Grants	283	Chief Bankruptcy Judge	85
Federal Program Examiner	162	Federal Appellate Judge	180
Federal Program Manager	2083	Federal Chief Judge	142
Finance	22453	Federal District Judge	652

continued on next page

Job Function - continued

Federal Magistrate Judge	552	Deputy City Manager	304
Federal Senior Appellate Judge	91	Deputy County Clerk	59
Federal Senior District Judge	318	Deputy County Manager	139
State Judge	1342	Deputy Mayor	86
State Appellate Judge	1000	District Attorney	226
State Chief Judge, Chief Presiding Judge	110	Mayor	466
State Chief Justice	61	Port Authority	277
State Supreme Court Judge	316	Public Administrator	30
Law Clerk	5073	Public Advocate	10
Licensing	282	Museums	747
Librarian, Information Services	4389	Curator, Curatorial Affairs	420
Library Administration	327	Exhibitions Director	87
Library Collection	22	Museum Collections	80
Lieutenant Governor	43	Collections Conservation	35
Lobbyist	3654	Newly Elected Member	64
Federal Lobbyist	777	Newly Elected Representative	54
State Lobbyist	984	Newly Elected Senator	10
Logistics, Supply Chain Management	519	Newly Elected State Official	1044
Mailing List Contact	274	Newly Elected State Legislator	1044
Management Analysis	73	Newly Elected State Representative	828
Manufacturing and Services Operations	472	Newly Elected State Senator	216
Marketing, Sales	5582	Occupational Health, Safety	324
Medical Affairs	697	Ombudsman	172
Patient Care Services	70	Readers' Representative	28
Meetings, Events, Conferences	2018	Online Journalist	1200
Member of Congress	10975	Blogger	69
Congressional Committee Member	1368	Operations	6170
Congressional Committee Chair	41	Park Management, Maintenance	203
Ranking Minority Member	43	Peacekeeping, Disarmament	54
Congressional Subcommittee Member	2518	Performing Arts	275
Congressional Subcommittee Chair	171	Artistic, Music Director	62
Ranking Minority Member (Subcommittee)	165	Ballet Master, Mistress	19
Ex Officio Member (Nonvoting)	217	Composer, Conductor	25
Ex Officio Member (Voting)	45	Pest Control	30
Representative	442	Policy, Planning	2214
Senator	99	Political Action Committee (PAC) Contact	1598
Member of Federal Advisory Board, Council, or Committee	228	Political Action Committee (PAC) Treasurer	603
Member of State Legislature	29007	Political Affairs	134
State Committee Member	22475	Political Appointee	18153
State Committee Chair	1999	Appointed by Board or Commission	1589
State Ranking Minority Member	296	Appointed by Council	672
State Majority Leader	80	Appointed by County Executive	543
State Minority Leader	81	Appointed by Freeholders	182
State Representative	4491	Appointed by Governor	4467
State Senator	1881	Appointed by Judge	18
Member of the 109th Congress	48	Appointed by Legislature	207
Member of the 110th Congress	541	Appointed by Mayor	2244
Membership Development	37	Appointed by State Supreme Court	12
Membership Services	1275	Appointed by Supervisor	269
Merchandising	347	Career Senior Executive Service (SES) Appointee	3943
Meteorologist	220	Career Senior Foreign Service Appointee	65
Military, Defense	6243	Non-Career Senior Executive Service (SES) Appointee	656
Minority Affairs	352	Presidential Appointee	613
Municipal Administration	9053	Presidential Appointee Requiring Senate Confirmation	1820
City Attorney	490	Recess Appointee	29
City Clerk	297	Schedule C Appointee	867
City Council Member	2991	President of the Senate	49
Alderman	241	President Pro Tem	45
City Manager	229		
County Attorney	199		
County Clerk	120		
County Council Member	1574		
County Manager	105		
Deputy City Clerk	107		

continued on next page

Job Function - continued

Privacy	266
Private Client Services	16
Producer	2508
Executive Producer	508
Protocol Officer	35
Public Policy	1310
Federal Policy-Maker	531
Publisher	1209
Purchasing, Procurement	2960
Quality Control	362
Real Estate	2616
Facilities, Building Management	1850
Regulation, Oversight, Enforcement	2134
Regulatory Affairs, Compliance	1789
Reporter	5860
Research and Development	3490
Researcher	428
School Board Member	488
Scientific Affairs	136
Security	1898
Senior Agency Manager	83
Speaker of the House	45
Speaker Pro Tem	34
State Auditor	96
State Cabinet Member	362
Secretary of State	49
State Elected Official	19
State Legislative Staff Member	785
State Superintendent	53
Statistics	796
Talent, Guests Coordinator	17
Technology	2622
Transportation	132
Trustees Committee Member	22
University Church Relations	36
Writer	2184
Contributing Writer	287
Editorial Page Writer	135
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Leadership Status	Count
Chief Editorial Officer	1399
Deputy Head of Federal Departmental Bureaus, Agencies	359
Elected Official	14185
Head of Academics, Chief Academic Officer	521
Head of Administration	1177
Head of Affiliate	15
Head of Application, Software Development	63
Head of Board	1475
Head of Computer Networking	47
Head of Department	13001
Head of Division	2409
Head of Federal Departmental Bureaus, Agencies	288
Head of Finance	2813
Head of Government Affairs	2437
Head of Human Resources	13
Head of Information Systems	1974
Head of Legal Affairs	781
Head of Main Organization	10958
Head of Network Security	89
Head of Office	2774
Head of Operations	1365
Head of Practice Area, Department	15
Head of Subsidiary	4761

Head of Technology	908
Senior Management	110312
Top Election Official	35
Top Government Official	145
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Job Title	Count
Assessor	291
Chairman	8915
Chancellor	278
Charge d'Affaires	27
Chief Administrative Officer	578
Chief Economist	126
Chief Executive Officer	7965
Chief Financial Officer	4024
Chief Information Officer	2471
Chief Investment Officer	371
Chief Medical Officer	134
Chief Operating Officer	2188
Chief Technology Officer	400
Clerk of the Council	178
Constable	26
Consul	778
Controller	2470
Corporation Counsel	75
County Executive	84
Deputy Chief of Mission	74
General Counsel	4708
Inspector General	351
Judge Advocate General	139
Partner	7721
President	860
Solicitor General	57
Treasurer	4581
Vice Chairman, Deputy Chairman	58
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Job Subject/Area of Expertise	Count
Abortion	45
Administration	141
Advertising	51
Aerospace	1894
Space	870
Aging, Senior Citizens	978
Agriculture	4590
Agricultural Marketing, Inspection	347
Crops	295
Farms, Farming	454
Pesticides	274
Soil	277
Alcohol, Tobacco and Firearms	281
Alcoholic Beverages, Liquor Control	298
Animals	601
Livestock	346
Grazing	39
Poultry	217
Veterinary Medicine	85
Antitrust, Competition	440
Apparel	13
Appropriations	1428

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Job Subject/Area of Expertise - continued

Arab, Israeli Issues	11	Disabilities	1014
Architecture	101	Domestic Violence	25
Archives, Records	10	Drug Enforcement	429
Arts, Culture, Entertainment	2690	International Narcotics Control	107
Cultural Affairs	163	Economic Development	2009
Asia, Pacific	116	Economics	2083
Automobiles	116	International Economic Policy	222
Aviation	1393	Monetary Policy	323
Banking	2750	Domestic Monetary Policy	27
Credit	482	Interest Rates	76
Consumer Credit	51	International Monetary Policy	211
Beauty	94	Education	8871
Beverages	53	Elementary Education	48
Wine	33	Higher Education	189
Building Maintenance and Services	18	Secondary Education	46
Building Regulations	512	Education, Training Services	666
Business	2985	Elections	1156
Franchising	26	Campaign Finance	105
International Business	25	Voter Registration	358
Management	52	Electronics	41
Small Business	717	Emergency Preparedness	149
Census	589	Employment, Labor	7254
Chemicals	22	Benefits	222
City Planning, Development, Zoning	1280	Employer-Employee Relations	192
Civil Rights	1227	Labor	1901
Civil Service	156	Migrant Workers	83
Coastal Issues	128	Minimum Wage	86
Commerce, Business Affairs, Economics	4122	Pensions	435
Communications, Public Relations	240	Retirement	1119
Public Affairs	33	Employee Retirement Income Security	
Community Affairs	677	Act (ERISA)	37
Community Development	556	Vocational Rehabilitation	58
Computers, Technology	3394	Workers' Compensation	429
Computer Hardware	22	Workplace, Career Issues	756
Computer Software	21	Occupational Safety and Health (OSHA)	682
Information Management	82	Employment	27
Internet	478	Energy	4903
E-Commerce	64	Fossil Fuels	560
Technology	1467	Hydroelectric Power	137
Technology Transfer	91	Nuclear Power, Energy	1486
Conciliation, Conflict Resolution, Mediation	23	Oil and Gas	800
Alternative Dispute Resolution, Arbitration	16	Synthetic Fuels	45
Construction	860	Solar Energy	316
Engineering	628	Environment	14834
Consular Affairs	19	Clean Air	218
Consumer Affairs	1557	Climate Change, Global Warming	73
Consumer Services	12	Conservation	1204
Contract Compliance	108	Energy Conservation	569
Corrections	3010	Endangered Species	29
Detention	78	Land Management	178
Prisons	509	Natural Resources	4860
Probation, Parole	519	Mineral Resources	156
Criminal Justice	521	Oceans	933
Criminal Defense	41	Oil Spill Liability	19
Currency, Coinage	330	Pollution	820
Customs	254	Air Pollution	192
Dance	28	Waste Management	1578
Defense	8952	Nuclear Waste	378
Armed Services, Military	1604	Recycling	61
Arms Control, Disarmament	289	Solid Waste	448
Intelligence	1166	Toxic Waste	36
Espionage	321	Water Treatment, Sewage	615
National Security	1520		
Weapons	308		
Depots	43		

continued on next page

Job Subject/Area of Expertise - continued

Water	1529	Government Operations	372
Clean Water	115	Government Reform	170
Water Conservation	32	Municipal Issues	144
Wetlands	51	Government Affairs	299
Wilderness	176	Legislative Affairs	112
Wildlife and Parks	2658	Lobbying	26
Fish and Game	795	Government Contracting	195
Parks	638	Federal Contracting	20
National Parks	236	Gun Control	22
Wildlife	357	Hazardous Materials	188
Equal Employment, Affirmative Action, Diversity	481	Health	13006
Estates and Trusts	301	AIDS	28
Ethics	1069	Alcohol, Drug Abuse	567
Facilities Management	392	Alcoholism	61
Family	1898	Fitness	43
Adoption	92	Health Care	991
Child Care Services, Family Services	30	Health Care Facilities	27
Children, Teenagers	1643	Medical Malpractice	199
Parenting	10	Medical Research	423
Fashion	318	Biomedical Research	398
Fashion Accessories	44	Mental Health	55
Features	558	Nursing	11
Federal Grants	63	Nursing Homes	145
Film	172	Nutrition	486
Finance	13285	Pharmacy	11
Accounting	57	Public Health	484
Bankruptcy	702	Historic Preservation	758
Budget	1753	Home	148
Exchanges and Markets	1493	Homeland Security	2435
Bonds	17	Emergency Services	96
Commodities, Futures	479	Homeless	73
Foreign Exchange	10	Housing	2852
Mutual Funds	29	Human Resources	1263
Options	13	Human Rights	942
Securities	847	Hunger	158
Stock Markets	42	Immigration	988
International Finance	155	Information Systems	61
Investments	51	Infrastructure	354
Mergers and Acquisitions	99	Insurance	2445
Money, Asset Management	10	Health Insurance	21
Personal Finance	86	Intergovernmental Institutions	196
Public Finance	63	United Nations	196
Taxes	3941	Intergovernmental Relations	16
Venture Capital	30	Interior	162
Fire	55	Interior Design	36
Fisheries	466	International Affairs, Foreign Affairs	2505
Food	830	African Affairs	99
Agricultural Products	29	Diplomatic Service	166
Dairy Products	217	Embassies	166
Meat Products	258	European Affairs	64
Seafood	84	Foreign Assistance	331
Food and Drugs	815	Foreign Operations	258
Forestry	1323	Foreign Policy	345
Former Soviet Union (FSU)	11	Foreign Service	14
Freedom of Information, Privacy Act	303	Refugees	53
Funeral, Burial, Interment Services	20	Treaties	83
Cemeteries	13	International Development	120
Gambling	454	Country Development	103
Gaming	43	Investigations	95
Garden	91	Investigative	253
Government	2611		
Congress	123		
Federal Government	79		
Government Auditing	534		
Government Information	60		

continued on next page

Job Subject/Area of Expertise - continued

Journalism, Media Issues	360	National Affairs	217
Public Broadcasting	82	Natural Disasters	480
Radio	42	Nonprofit, Philanthropy	80
Television	163	Obituaries	26
Judiciary	2246	Opinion Page, Op-Ed Page	94
Criminal Courts	29	Outdoors	61
Federal Courts	33	Persian Gulf	11
Juvenile, Family Courts	23	Pharmaceuticals	283
United States Supreme Court	15	Biotechnology	153
Justice Department	28	Photography	110
Law	9289	Policy, Planning	136
Administrative Law	61	Politics	792
Appellate Law	127	Population	71
Constitutional Law	228	Postal Service	318
Constitutional Amendments	213	Mail, Franking	23
Corporate, Business Law	2369	Printing	230
Criminal Law	221	Private Client Services	14
Family Law	63	Public Administration	4014
Intellectual Property	1694	Public Policy	102
Copyrights	216	Public Safety	843
Patents	1075	Public Works	3016
Trademarks	398	Publishing	303
International Law	282	Books	173
Legal Services	56	Purchasing, Procurement	216
Liability	390	Federal Procurement	95
Product Safety, Liability	255	Military Procurement	32
Professional Liability	108	Quality Control	66
Litigation	1235	Real Estate	1201
Personal Injury	36	Land Use	106
Probate	25	Recreation	916
Torts	329	Regulatory Affairs, Compliance	2493
Tort Reform	222	Inspections	12
Law Enforcement	2840	Licensing	1300
Crime	573	Religion	131
Violent Crimes	30	Research and Development	57
Police	380	Restaurants	59
Library	482	Retail	94
Lifestyle	100	Rules	1091
Manufacturing	93	Rural Development	808
Marketing	398	Science	4080
Mathematics	22	Agricultural Sciences	90
Media	60	Biological Sciences	760
Medicaid	262	Botany, Plant Sciences	103
Medicare	308	Geology	69
Medicine	177	Marine Science	34
Metals, Mining	943	Physical Sciences	594
Coal	439	Securities and Exchange Commission	19
Metropolitan Issues	789	Security Products, Services	13
Middle East	20	Social Issues	41
Minority Affairs	880	Social Sciences	103
African-American Affairs	32	History	12
Hispanic Affairs	29	Social Security	495
Native American Affairs	733	Social Services, Human Services	3819
Military Procurement	67	Society, People	54
Music	216		
Classical Music	41		
Pop	56		

continued on next page

Job Subject/Area of Expertise - continued

Sports	1999
Automotive Racing	31
Collegiate Sports	149
High School Sports	85
Horse Racing	154
Olympics	23
Professional Baseball	94
Professional Basketball	71
Professional Boxing	12
Professional Football	107
Professional Golf	47
Professional Hockey	35
Professional Soccer	16
Professional Tennis	13
Standards and Measurement	122
State Department	22
State Issues	135
Statistics	14
Technical, Scientific Research Services	170
Technology Transfer	454
Telecommunications	1790
Terrorism	596
Anti-terrorism	494
Theater	81
Tobacco	42
Trade	2926
Imports, Exports	412
International Agricultural Trade	105
International Trade	1232
Foreign Commerce	321
Tariffs	32
Transportation	9223
Airlines	45
Airports	450
Bridges, Tunnels	58
Fleet Maintenance	168
Highways, Roads	1529
Mail, Package and Freight Delivery	27
Maritime	738
Mass Transit	431
Motor Vehicles	471
Motor Vehicle Safety	86
Ports	181
Rail Equipment	17
Railroads	430
Shipping, Logistics	19
Surface Transportation	182
Traffic	195
Travel	1599
Auditoriums, Conventions, Civic Centers	228
Tourism	833
Treasury Department	58
Urban, City Issues	145
Utilities	2629
Electric Utilities	146
Gas Utilities	39
Water Utilities	932

Veterans' Affairs	2296
Volunteers	53
Water Resources, Oceanography	815
Ways and Means	617
Weather	129
Weights and Measures	57
Welfare	535
Western Hemisphere	58
White House	77
Women's Issues	216

Organization Type	Count
Board of Directors Main	47962
Board of Directors Sub	2762
Corporations	80754
Corporate Divisions, Offices	6970
High-Growth Companies	1555
Joint Ventures	109
Limited Liability Companies	1234
Private Companies	11778
Public Companies	65480
Subsidiaries	25772
Financial Institutions	30694
Banks	8502
Commercial Banks	8502
Consumer Banks	91
Brokerage Firms	2782
Captive Finance Companies	432
Commercial Finance, Leasing Companies	609
Consumer Finance Companies	719
Exchanges and Markets	138
Government Financial Institutions	2779
Insurance Companies	9318
Health Insurance Companies	5887
Life Insurance Companies	6060
Property, Casualty Insurance Companies	6067
Reinsurance Companies	1903
Leveraged Buyout Firms (LBOs)	677
Money, Asset Management Companies	6059
Mortgage Companies	959
Private, Family Investment Firms	471
Real Estate Investment Trusts (REITs), Companies	1457
Securities Underwriters	2710
Thriffs, Savings Institutions	1991
Credit Unions	585
Venture Capital Firms	1094

continued on next page

Organization Type - continued

Government Institutions	238976	State Courts of the United States	5576
City Government	24025	Judges' Chambers (State)	4157
City Council	13112	State Courts of Appeals	3658
Mayor's Office	7060	State Courts of Civil Appeals	338
Consulates	1704	State Courts of Criminal Appeals	135
County Government	14204	State Highest Court	1383
County Council	10934	State Intermediate Court	3144
Embassies	4116	State Supreme Courts	1519
Federal Government	120034	State Legislative Branch	32188
Congressional Advisory Boards	869	State House of Representatives	18562
Congressional Staff Associations	159	State House Committees	13426
Congressional Support Agencies	1581	State Joint Committees	1918
Federal Executive Branch	82850	State Senate	10541
Federal Advisory Boards, Councils,		State Senate Committees	8190
Committees	292	Intergovernmental Organizations	1439
Federal Cabinet Departments	60788	Laboratories	1553
Federal Departmental Bureaus, Agencies	44876	Law Firm Network	17
Federal Independent Agencies	20474	Law Firms	29146
Federal Programs	9232	Law Firm Affiliates	27
Federal Judicial Branch	10201	Law Firm Branch Offices	6763
Federal Courts of the United States	10201	Law Firm Subsidiaries	214
Administrative Office of United States Courts	73	Lobbying Firms	17697
Federal Judicial Center	12	Nation	5990
Judges' Chambers (Federal)	8406	News Media	37900
Judicial Conference of United States	32	Networks	2732
United States Courts of Appeals	1390	Radio Networks	466
United States Bankruptcy Appellate Panels	122	Television Networks	2450
United States Courts of Limited Jurisdiction	363	Broadcast Television Networks	679
United States District Courts	8246	Cable Television Networks	1240
United States Bankruptcy Courts	1685	News Bureaus	3869
United States Sentencing Commission	15	News Services	1773
United States Supreme Court	62	Feature Syndicates	362
Federal Legislative Branch	25525	Newswires	867
Congressional Bicameral Organizations	1845	Online Media	1325
U.S. House of Representatives	17554	Programs	4919
U.S. House Committees	3883	Publications	24694
U.S. House Subcommittees	2166	Newspapers	11824
U.S. House District Offices	3065	Periodicals	11315
U.S. House Leadership Offices	244	Publishers	865
U.S. House Member Organizations	6089	Association Publishers	101
U.S. House Caucuses	110	Directory Publishers	103
U.S. House Offices	7184	Magazine Publishers	294
U.S. Joint Committees	142	Newsletter Publishers	322
U.S. Senate	7716	Radio Stations	1790
U.S. Senate Committees	2453	Television Stations	5678
U.S. Senate Subcommittees	1265	Nonprofit Sector	97709
U.S. Senate Leadership Offices	264	Associations	38806
U.S. Senate Member Organizations	1053	Professional Societies	16697
U.S. Senate Caucuses	17	Trade Associations	16065
U.S. Senate Offices	3789	Charitable Service Organizations	1659
U.S. Senate State Offices	1377	Colleges and Universities	34418
Military Bases, Installations	1456	Foundations	5470
Air Force Bases, Installations	702	Community Foundations	939
Army Bases, Installations	505	Corporate-Sponsored Foundations	38
Navy Bases, Installations	229	Private Foundations	2872
U.S. Military Overseas Installations	22	Private Operating Foundations	151
Military Commands	2773	Graduate Schools	3743
Independent Authorities	1722	Business Schools	1999
Permanent Missions	1676	Law Schools	704
State Government	73510	Medical Schools	523
State Executive Branch	35746	Interest Groups	3587
State Judicial Branch	5576	Coalitions	429

continued on next page

Organization Subject/Industry - continued

Political Action Committees	1544
Labor Unions	509
Libraries	2510
Medical Institutions, Hospitals	2721
Museums	4924
Performing Arts Groups and Centers	4058
Preparatory Schools	1846
Think Tanks	374
Trustees Committee	24
Partnerships	492
Limited Liability Partnerships	189
Limited Partnerships	244

Organization Subject/Industry	Count
Abortion	40
Administration	8042
Advertising	2985
Aerospace	7217
Space	851
Aging, Senior Citizens	1335
Agriculture	12142
Agricultural Marketing, Inspection	1628
Crops	391
Farms, Farming	6719
Pesticides	320
Soil	370
Air Conditioning, Heating, Refrigeration	376
Albania	22
Alcohol, Tobacco and Firearms	520
Alcoholic Beverages, Liquor Control	484
Animals	1889
Livestock	705
Grazing	42
Poultry	382
Veterinary Medicine	369
Antitrust, Competition	13439
Apparel	1067
Clothing	624
Footwear and Accessories	283
Appropriations	2060
Aquaculture	110
Arab, Israeli Issues	69
Architecture	520
Archives, Records	665
Armenia	69
Arts, Culture, Entertainment	11886
Cultural Affairs	643
Fine Arts	144
Graphic Arts	319
Motion Picture and Video Production and	
Distribution	93
Movie Theaters	15
Movie, Television and Music Production Services	195
Music Production and Publishing	164
Performing Arts	206
Asia, Pacific	262
Auction Services	101
Automobiles	219
Aviation	7760
Baltic Region	38
Bangladesh	10

Banking	26973
Commercial Banking	8651
Consumer Banking	88
Credit	6867
Consumer Credit	121
Mortgage Banking	85
Beauty	368
Beverages	1307
Building Regulations	66
Business	31922
Franchising	3728
International Business	35
Management	214
Small Business	1494
Cancer	184
Census	814
Chemicals	4175
Plastics, Fibers	537
China	103
City Planning, Development, Zoning	2268
Civil Rights	2375
Civil Service	217
Cleaning Products	504
Coastal Issues	299
Commerce, Business Affairs, Economics	18835
Communications, Public Relations	9316
Public Affairs	1733
Community Affairs	1919
Community Development	632
Computers, Technology	26572
Computer Hardware	1243
Computer Peripherals	177
Data Storage	259
Networking Devices	282
Personal Computers	163
Computer Products Distribution	228
Computer Software	1561
Internet Software, Services	81
Security Software, Services	28
Information Management	1822
Information Technology Consulting Services	623
Internet	5636
E-Commerce	4258
Technology	12781
Technology Transfer	454
Conciliation, Conflict Resolution, Mediation	7676
Alternative Dispute Resolution, Arbitration	7575
Construction	21908
Building Materials	1099
Construction Services	11
Engineering	4570
Manufactured Buildings	84
Residential Construction	710
Surveying	50
Consular Affairs	504
Consulting	861
Management Consulting Services	602
Consumer Affairs	2821
Consumer Services	907
Contract Compliance	19
Corrections	4365
Detention	23

continued on next page

Organization Subject/Industry - continued

Prisons	2328	Oil and Gas	6029
Probation, Parole	915	Oil and Gas Pipelines and Storage	172
Criminal Justice	4146	Synthetic Fuels	86
Criminal Defense	3535	Solar Energy	358
Croatia	41	Environment	44210
Currency, Coinage	820	Clean Air	325
Customs	823	Climate Change, Global Warming	289
Data Processing Services	769	Conservation	5641
Defense	20538	Energy Conservation	856
Armed Services, Military	15744	Endangered Species	17
Arms Control, Disarmament	598	Land Management	953
Intelligence	1743	Natural Resources	12153
Espionage	407	Mineral Resources	1078
National Security	12810	Oceans	2499
Weapons	888	Oil Spill Liability	19
Depots	332	Pollution	733
Democratic Party	430	Noise Pollution	29
Disabilities	1774	Waste Management	4730
Distribution	692	Nuclear Waste	383
Domestic Violence	76	Solid Waste	264
Child Abuse	56	Toxic Waste	2474
Drug Enforcement	755	Water Treatment, Sewage	252
International Narcotics Control	232	Water	2741
Economic Development	6023	Clean Water	85
Economics	4340	Wetlands	45
International Economic Policy	516	Wilderness	349
Monetary Policy	853	Wildlife and Parks	9182
Domestic Monetary Policy	27	Fish and Game	6724
Interest Rates	76	Parks	3235
International Monetary Policy	712	National Parks	1043
Education	18465	Wildlife	1906
Elementary Education	34	Equal Employment, Affirmative Action, Diversity	526
Higher Education	82	Estates and Trusts	17410
Secondary Education	34	Ethics	969
Education, Training Services	889	Ethiopia	11
Elections	1423	Facilities Management	2066
Campaign Finance	122	Family	6260
Electrical Equipment	1877	Adoption	343
Electronics	4700	Child Care Services, Family Services	196
Consumer Electronics	375	Day Care	61
Electronic Business Equipment	399	Children, Teenagers	2301
Electronic Test and Measurement Instruments	717	Farm and Construction Machinery	444
Electronics Distribution	160	Fashion	341
Scientific, Technical Instruments	29	Federal Grants	401
Semiconductors	1005	Finance	66221
Emergency Preparedness	613	Accounting	1991
Employment, Labor	34337	Actuarial	377
Benefits	15189	Bankruptcy	20441
Employer-Employee Relations	642	Brokerage Services	2786
Labor	5656	Budget	3133
Migrant Workers	177	Captive Finance	432
Minimum Wage	366	Commercial Finance, Leasing	1124
Pensions	429	Commercial Lending	118
Retirement	6056	Consumer Finance	719
Employee Retirement Income Security Act (ERISA)	4649	Credit Unions	592
Unemployment Compensation	18	Exchanges and Markets	17226
Vocational Rehabilitation	360	Bonds	429
Workers' Compensation	4392	Capital Markets	908
Workplace, Career Issues	1481	Commodities, Futures	1390
Occupational Safety and Health (OSHA)	1478	Options	44
Empowerment	27	Securities	15115
Energy	23404	Government Finance	2166
Fossil Fuels	1075		
Hydroelectric Power	753		
Nuclear Power, Energy	3276		

continued on next page

Organization Subject/Industry - continued

International Finance	575	Managed Health Care	476
Investments	2566	Medical Devices, Supplies	940
Leasing	889	Medical Equipment	654
Leveraged Buyouts	677	Dental Equipment	21
Mergers and Acquisitions	10636	Medical Laboratories	68
Money, Asset Management	6057	Medical Malpractice	228
Mortgages	959	Medical Practice Management Services	116
Personal Finance	149	Medical Products Distribution	249
Private, Family Investment Services	471	Medical Research	650
Public Finance	5374	Biomedical Research	490
Real Estate Investment Services	1417	Mental Health	892
Securities Underwriting	2710	Nursing	850
Taxes	26162	Nursing Homes	222
Venture Capital	3287	Nutrition	766
Fire	1158	Optometry	11
Fisheries	1451	Pharmacy	115
Food	7601	Psychology, Psychiatry	367
Agricultural Products	333	Public Health	1195
Dairy Products	485	Historic Preservation	2240
Grains, Breads, Cereals	238	Homeland Security	6342
Meat Products	625	Emergency Services	3881
Seafood	139	Homeless	91
Food and Drugs	3483	Hotels, Motels, Resorts, Casinos	1935
Forestry	6302	Household Appliances	276
Former Soviet Union (FSU)	53	Household Products	916
France	76	Housing	4054
Freedom of Information, Privacy Act	46	Human Resources	6114
Funeral, Burial, Interment Services	250	Human Rights	1475
Cemeteries	192	Hunger	312
Crematoria	36	Immigration	7147
Funeral Homes and Services	89	Indonesia	23
Furniture	667	Industrial Development	94
Gambling	778	Industrial Maintenance Services	39
State Lottery	296	Industrial Supplies	3097
Gaming	508	Information Systems	414
Garden	21	Infrastructure	714
Gay, Lesbian Issues	56	Insurance	28991
General Editorial	460	Health Insurance	6090
Glass and Clay Products	153	Life Insurance	5879
Government	9520	Property, Casualty Insurance	6067
Congress	146	Reinsurance	1903
Federal Government	151	Intergovernmental Institutions	411
Government Auditing	92	United Nations	411
Government Information	211	Intergovernmental Relations	2033
Government Operations	701	Interior	228
Government Reform	420	Interior Design	628
Municipal Issues	3402	International Affairs, Foreign Affairs	8484
Government Affairs	12508	African Affairs	173
Legislative Affairs	3505	Diplomatic Service	411
Lobbying	490	Embassies	409
Government Contracting	8839	European Affairs	335
Federal Contracting	2963	Foreign Assistance	792
Municipal Contracting	469	Foreign Operations	480
State Contracting	579	Foreign Policy	967
Greece	36	Foreign Service	64
Gun Control	69	Refugees	103
Hazardous Materials	306	Treaties	187
Health	48251	International Development	362
AIDS	86	Country Development	309
Alcohol, Drug Abuse	859	Investigations	650
Dentistry	482		
Fitness	22		
Health Care	20228		
Health Care Facilities	605		
Home Health Care	34		

continued on next page

Organization Subject/Industry - continued

Investigative	96	Native Hawaiian Affairs	181
Iraq	86	Mongolia	11
Ireland	26	Music	118
Jewelry, Watches, Clocks	314	National Evening News	103
Journalism, Media Issues	1490	National Morning News	76
Public Broadcasting	114	National Weekend News	23
Judiciary	2350	Natural Disasters	1711
Criminal Courts	20	New England	50
Juvenile, Family Courts	20	New Zealand	47
Kenya	14	News Commentary	129
Korea	51	News Magazines	109
Law	49153	Nonprofit, Philanthropy	3907
Administrative Law	3395	Office Supplies, Services	197
Appellate Law	9948	Outdoors	102
Constitutional Law	469	Packaging, Containers	971
Constitutional Amendments	234	Paper Products	943
Corporate, Business Law	26617	Persian Gulf	11
Criminal Law	5994	Personal Care Products	786
Family Law	4494	Pharmaceuticals	7036
Intellectual Property	24273	Biotechnology	2818
Copyrights	2891	Drug Manufacturers	868
Patents	4491	Drug Wholesalers	178
Trademarks	4542	Photography	370
International Law	14484	Photographic Equipment, Supplies	82
Legal Services	125	Policy, Planning	4123
Liability	14149	Politics	1682
Product Safety, Liability	12585	Portugal	12
Professional Liability	7241	Postal Service	820
Litigation	26551	Mail, Franking	73
Personal Injury	2685	Poverty	30
Probate	3313	Printing	455
Torts	7330	Private Client Services	1355
Tort Reform	231	Public Administration	7896
Law Enforcement	22492	Public Policy	444
Crime	7155	Public Safety	2210
Violent Crimes	37	Public Service	291
Police	1422	Public Works	2999
Liberal Arts	743	Public Affairs Programming	187
Library	3122	Publishing	2689
Literacy	47	Books	77
Long Island	44	Greeting Cards	89
Machine Tools	626	Purchasing, Procurement	4110
Malaysia	18	Federal Procurement	684
Manufacturing	22930	Military Procurement	1019
Market, Business Research Services	151	Quality Control	148
Marketing	2828	Real Estate	25903
Mathematics	264	Eminent Domain	1424
Media	44609	Land Use	5738
Medicaid	452	Recreation	3521
Medicare	434	Regional News	3428
Medicine	4374	California News	435
Men's Issues	182	Maryland News	100
Metals, Mining	4279	New Jersey News	85
Aluminum	116	New York News	309
Coal	777	Washington, DC News	111
Gold, Silver, Precious Metals	50	Regulatory Affairs, Compliance	16616
Industrial Minerals and Metals	30	Inspections	2199
Steel	607	Licensing	1471
Middle East	78		
Minority Affairs	3075		
African-American Affairs	222		
Asian-American Affairs	16		
Hispanic Affairs	115		
Native American Affairs	2348		

continued on next page

Organization Subject/Industry - continued

Religion	278	Anti-terrorism	711
Theology	55	Textiles	464
Rental, Leasing Services	583	Tobacco	529
Republican Party	362	Toys, Games, Recreational Goods	160
Research and Development	5245	Trade	14070
Restaurants	1124	Imports, Exports	1388
Retail	6865	International Agricultural Trade	127
Apparel Retail	952	International Trade	6241
Automotive Dealerships	436	Foreign Commerce	318
Automotive Parts Retail	281	Tariffs	176
Bookstores	108	Transportation	30205
Building Materials and Gardening Retail	196	Airlines	1335
Convenience, Drug Stores	378	Airports	988
Department Stores	613	Automotive Manufacturing	1048
Discount Stores	439	Automotive Parts and Equipment	988
Drug, Beauty Products Retail	338	Car and Truck Rental	228
Food Retail	1238	Fleet Maintenance	41
Gas Stations	83	Highways, Roads	2001
General Merchandise Stores	319	Mail, Package and Freight Delivery	227
Home Furnishings Retail	243	Maritime	5261
Office Products Retail	284	Mass Transit	128
Sporting Goods Retail	80	Mobile Homes, Recreational Vehicles	77
Toy and Hobby Retail	197	Motor Vehicles	1274
Rubber, Plastic Products	482	Motor Vehicle Safety	481
Rules	1175	Motorcycles	177
Rural Development	993	Pleasure Boats	59
Science	19101	Ports	865
Agricultural Sciences	28	Rail Equipment	220
Biological Sciences	1582	Railroads	2007
Botany, Plant Sciences	45	Shipbuilding	409
Geology	891	Shipping, Logistics	1122
Marine Science	185	Surface Transportation	601
Physical Sciences	573	Traffic	23
Scotland	27	Trucking Services	262
Security Products, Services	376	Trucks, Buses	328
Social Issues	50	Travel	1774
Social Sciences	668	Tourism	948
History	494	Treasury Department	58
Social Security	1764	Uganda	23
Social Services, Human Services	10305	Ukraine	13
Social Work	90	Urban, City Issues	798
Social Studies	36	Utilities	11909
Spain	28	Electric Utilities	209
Sporting Goods	170	Gas Utilities	31
Sports	4708	Water Utilities	755
Horse Racing	181	Veterans' Affairs	4403
Olympics	21	Volunteers	72
Sri Lanka	26	Water Resources, Oceanography	1979
Staffing, Outsourcing Services	502	Ways and Means	187
Standards and Measurement	394	Weather	1120
State Issues	26	Weights and Measures	381
Statistics	1320	Welfare	2149
Sunday Supplements	72	Western Hemisphere	70
Switzerland	14	Western States	83
Taiwan	98	Wholesale Distribution	51
Talk, Interviews	350	Women's Issues	770
Technical, Scientific Research Services	16		
Telecommunications	8173		
Cable TV, Satellite Systems	711		
Internet Service Providers	447		
Local and Long-Distance Carriers	645		
Telecommunications Equipment	764		
Wireless Services	282		
Terrorism	815		

continued on next page

Gender	Count
Female (deduped)	134,984
Male (deduped)	235,129
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U.S. States	Count
Alabama (AL)	4588
Alaska (AK)	1978
Arizona (AZ)	5238
Arkansas (AR)	3035
California (CA)	35913
Colorado (CO)	6780
Connecticut (CT)	7243
Delaware (DE)	1908
Florida (FL)	13900
Georgia (GA)	11208
Hawaii (HI)	2281
Idaho (ID)	1861
Illinois (IL)	20320
Indiana (IN)	5921
Iowa (IA)	3136
Kansas (KS)	3524
Kentucky (KY)	4251
Louisiana (LA)	4958
Maine (ME)	1919
Maryland (MD)	15898
Massachusetts (MA)	11429
Michigan (MI)	9341
Minnesota (MN)	8238
Mississippi (MS)	3640
Missouri (MO)	8784
Montana (MT)	1478
Nebraska (NE)	2408
Nevada (NV)	2443
New Hampshire (NH)	2109
New Jersey (NJ)	10840
New Mexico (NM)	3217
New York (NY)	46180
North Carolina (NC)	8440
North Dakota (ND)	1244
Ohio (OH)	13851
Oklahoma (OK)	3729
Oregon (OR)	3875
Pennsylvania (PA)	15424
Rhode Island (RI)	2420
South Carolina (SC)	3709
South Dakota (SD)	1332
Tennessee (TN)	6507
Texas (TX)	22312
Utah (UT)	2662
Vermont (VT)	1292
Virginia (VA)	26032
Washington (WA)	7208
Washington D.C. (DC)	85091
West Virginia (WV)	2694
Wisconsin (WI)	5888
Wyoming (WY)	1135
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U.S. Territories	Count
Guam (GU)	239
Puerto Rico (PR)	1408
Virgin Islands (VI)	243
.....

APO/FPO	Count
AA	5
AE	29
AP	23