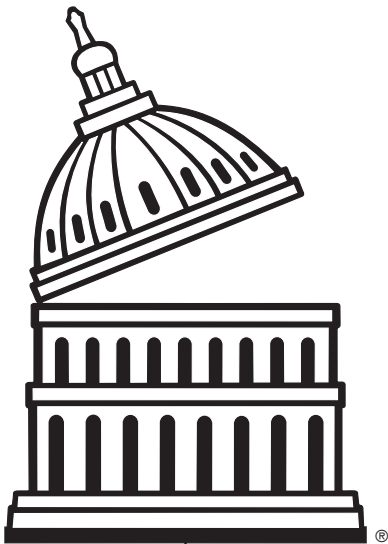


Winter 2008 Volume 14, Number 1

# Government Affairs

## YELLOW BOOK

who's who in  
government affairs



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who's who in the management of the leading  
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Winter 2008, Volume 14, Number 1

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# Government Affairs

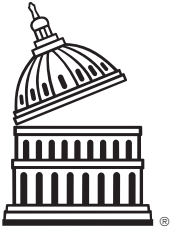
YELLOW BOOK

Winter 2008

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# The Lobby REPORT

by Catherine Shih  
Editor, *Government Affairs Yellow Book*

December 26, 2007

The *Government Affairs Yellow Book* is a semiannual directory that profiles over 25,000 government affairs experts who represent the interests of leading businesses, professional organizations, interest groups, and government institutions before federal, state, and local governments. For the purposes of this directory, the term government affairs includes not only those individuals who deal directly with legislators and policy makers, but also other members of an organization's government affairs team who research and analyze the government's legislative proposals and help formulate the organization's response to these proposals.

The organizations profiled include 604 corporations and 125 subsidiaries or divisions with distinct government affairs operations, 160 financial institutions and 40 subsidiaries or divisions, 713 professional associations, 41 labor unions, and 246 interest groups and think tanks. Also profiled are government agencies that have legislative and intergovernmental affairs personnel, including 69 federal government divisions, all U.S. states and territories, 91 cities, 57 counties, and 34 municipal authorities. The Government Affairs Representatives section covers 1,270 law, advocacy, and consulting firms that represent organizations listed in the directory.

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The *Government Affairs Yellow Book* is available over the Internet by annual subscription as part of *The Leadership Library® on the Internet*, where it is updated daily. Highlights of these daily changes are available on our web site at [www.leadershipdirectories.com](http://www.leadershipdirectories.com).

## **Key Personnel Changes**

The following are key personnel changes that have taken place since publication of the Summer 2007 edition:

### **Corporations**

Alaska Air Group, Inc.	Megan F. Lawrence Managing Director, Government and Community Relations (Formerly Director, <i>Government Affairs</i> )
American Transmission Company LLC	Heath K. Knakmuhs Director, Federal Affairs (Formerly Associate, <i>Morgan, Lewis &amp; Bockius LLP</i> )
CVS Caremark Corporation	Russell C. "Rusty" Ring Senior Vice President, Government Affairs (Formerly Executive Vice President, <i>Strategic Initiatives, Caremark Rx, L.L.C.</i> )

(continued on next page)

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## Key Personnel Changes – continued

### Corporations – continued

Darden Restaurants, Inc.	Gerald R. “Chip” Kunde II Vice President, Government Relations <i>(Formerly Senior Vice President, Legislative and Economic Affairs, International Dairy Foods Association)</i>
EMC Corporation	Steven T. Hartell Director, Government Affairs <i>(Formerly Manager, Government Affairs)</i>
First Data Corporation	Joe Samuel Senior Vice President, Public Policy <i>(Formerly Vice President, Government Affairs)</i>
Harris Corporation	Peter H. Challan Vice President, Government Relations <i>(Formerly Vice President, Washington Programs for Government Communications Systems, County of Harris, Texas)</i>
Kimberly-Clark Corporation	Thomas J. Mielke Senior Vice President, Law, Government Affairs and Chief Compliance Officer <i>(Formerly Vice President and Chief Counsel, North Atlantic Consumer Businesses)</i>
Kraft Foods Inc.	Anne L. Alonzo Vice President, Global Public Policy <i>(Formerly Senior Vice President, Membership, National Foreign Trade Council, Inc.)</i>
Marriott International, Inc.	Deborah Marriott Harrison Senior Vice President, Government Affairs <i>(Formerly Vice President, Government Affairs)</i>
Motorola, Inc.	Karen P. Tandy Senior Vice President, Global Government Relations and Public Policy Division <i>(Formerly Administrator, Drug Enforcement Administration, United States Department of Justice)</i>
Qwest Communications International Inc.	Shirley A. Bloomfield Senior Vice President, Federal Relations <i>(Formerly Vice President, Government Affairs and Association Services, National Telecommunications Cooperative Association)</i>
Reliant Energy, Inc.	Albert H. Myres Senior Vice President, Government and Public Affairs <i>(Formerly Chief of Staff and Senior Advisor to the President, Shell Oil Company)</i>

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## Key Personnel Changes – continued

### Corporations – continued

Rite Air Corporation	John M. Coster Vice President, Federal Affairs and Public Policy <i>(Formerly Vice President, Policy and Programs, National Association of Chain Drug Stores)</i>
Rockwell Collins, Inc.	Walter S. “Woody” Hogle, Jr. Vice President, Government Operations <i>(Formerly Vice President and General Manager, Integrated Systems, Government Systems)</i>
Sempra Energy	J. William Ichord Vice President, Government Relations <i>(Formerly Managing Director, Global Affairs and International Counsel, American Chemistry Council)</i>
SRA International, Inc.	Charles “Chuck” Brooks Vice President, Government Affairs <i>(Formerly Director, Legislative Affairs for the Science and Technology Directorate, United States Department of Homeland Security)</i>
3M Company	Jeffrey K. Rageth Staff Vice President, Public Affairs and Government Markets <i>(Formerly Manager, State Government Affairs and Community Public Relations)</i>
Union Pacific Corporation	Michael A. Rock Vice President, External Relations <i>(Formerly Assistant Vice President, External Relations)</i>
UnitedHealth Group Incorporated	Judah C. “Jud” Sommer Senior Vice President, Government Affairs <i>(Formerly Managing Director, State and Local Advisory Services, Public Sector and Infrastructure Group, Goldman, Sachs &amp; Co.)</i>
Wisconsin Energy Corporation	Walter J. Kunicki Senior Vice President, State Public Affairs <i>(Formerly Vice President, Customer Relations)</i>

### Financial Institutions

First-Citizens Bank & Trust Company	J. Phillip Horne Senior Vice President and Assistant Secretary <i>(Formerly President, Foundation of Renewal for Eastern North Carolina)</i>
MBIA Inc.	Willard I. Hill, Jr. Chief Marketing and Communications Officer and Head, Government Relations <i>(Formerly Vice President and Chief Compliance Officer)</i>

*(continued on next page)*

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## Key Personnel Changes – continued

### Financial Institutions – continued

WellPoint, Inc.	Stephen J. Northrup Vice President, Federal Affairs <i>(Formerly Senior Director, Government Relations, Arent Fox LLP)</i>
Zurich North America	Alessandro A. Iuppa Senior Vice President, Federal Affairs <i>(Formerly Superintendent, Insurance Bureau, Professional and Financial Regulation Department, State of Maine)</i>

### Associations

Air Line Pilots Association, International	Brendan M. Kenny Director, Government Affairs <i>(Formerly Senior Legislative Representative)</i>
Association of Equipment Manufacturers	Anne Forristall Luke Vice President, Government Affairs <i>(Formerly President, U.S. Tuna Association)</i>
Building Owners and Managers Association International	Karen W. Penafiel Vice President, Advocacy <i>(Formerly Assistant Vice President, Advocacy)</i>
Electric Power Supply Association	Conrad Lass Vice President, Legislative Affairs <i>(Formerly Director, Government Affairs, Rio Tinto Services Inc.)</i>
International Dairy Foods Association	Jerry D. Slominski Senior Vice President, Legislative Affairs <i>(Formerly Senior Director, Legislative Programs, Nuclear Energy Institute)</i>
National Association of Chain Drug Stores	Carol A. Kelly Senior Vice President, Government Affairs and Public Policy <i>(Formerly Senior Executive Advisor of External Affairs to the Secretary of Health and Human Services, United States Department of Health and Human Services)</i>
National Foreign Trade Council, Inc.	Catherine P. Bennett Senior Vice President <i>(Formerly Partner, Venable LLP)</i>
National Marine Manufacturers Association	Scott B. Gudes Vice President, Government Relations <i>(Formerly Staff Director, Committee on the Budget, United States Senate)</i>

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## Key Personnel Changes – continued

### Associations – continued

National Petrochemical & Refiners Association	Catherine Sulzer Senior Director, Government Relations <i>(Formerly Congressional Affairs Deputy Associate Administrator, United States Environmental Protection Agency)</i>
Textile Rental Services Association of America	Lawrence A. Fineran Director, Government Affairs <i>(Formerly Vice President, Regulatory Affairs, National Association of Manufacturers)</i>

### Labor Unions

Change to Win Federation	Chris Mather Political Director <i>(Formerly Director, Communications, American Association for Justice)</i>
International Brotherhood of Electrical Workers	Brian A. Baker Political/Legislative Director <i>(Formerly International Representative, Political Department)</i>

### Interest Groups and Think Tanks

Alliance to Save Energy	Bradford A. Penney Director, Government Affairs <i>(Formerly Principal, Law Offices of Bradford Penney LLC)</i>
American Red Cross	Suzanne C. DeFrancis Chief Public Affairs Officer <i>(Formerly Assistant Secretary of Public Affairs, United States Department of Health and Human Services)</i>
Council on Foreign Relations	Kay King Vice President, Washington Program <i>(Formerly Vice President, External Relations, Center for Strategic and International Studies)</i>
Cyber Security Industry Alliance	Timothy Jemal Senior Vice President, Government Relations <i>(Formerly Executive Director, Orange County Council Office, AeA, Advancing the Business of Technology)</i>

### Government Affairs Representatives

Alcalde & Fay	Garland “Cas” Castleberry Partner <i>(Formerly President, Air Traffic Control Association)</i>
Alston & Bird LLP	Jeffrey L. Hare Partner <i>(Formerly Attorney, Thacher Proffitt &amp; Wood LLP)</i>

*(continued on next page)*

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## Key Personnel Changes – continued

### Government Affairs Representatives – continued

Arnold & Porter LLP	James W. Cooper Partner <i>(Formerly Deputy Chief, Criminal Division, District of Columbia District, United States Department of Justice)</i>
Baker & McKenzie	Paul J. McNulty Partner <i>(Formerly Deputy Attorney General, Office of the Attorney General, United States Department of Justice)</i>
Baker, Donelson, Bearman, Caldwell & Berkowitz, PC	Lance B. Leggitt Shareholder and Chair, Federal Health Policy <i>(Formerly Senior White House Advisor to the President, Executive Office of the President)</i>
Brown Rudnick Berlack Israels LLP	Henry W. Menn III Principal <i>(Formerly Director, Government Affairs and Public Policy, Boehringer Ingelheim Pharmaceuticals, Inc.)</i>
Cassidy & Associates	Ambassador Robin L. Raphel Senior Vice President <i>(Formerly Deputy Inspector General, Office of the Special Inspector General for Iraq Reconstruction, United States Department of State)</i>
Clark & Weinstock	Peg McGlinch Director <i>(Formerly Chief of Staff to U.S. Representative Timothy J. Walz (D-MN), United States House of Representatives)</i>
DLA Piper US LLP	Thomas M. Boyd Partner and Co-Chair, Government Affairs Practice Group <i>(Formerly Partner and Group Leader, Legislative and Public Policy Group, Alston &amp; Bird LLP)</i>  William P. Cook Partner <i>(Formerly Partner, Alston &amp; Bird LLP)</i>  Peter R. Zeidenberg Partner <i>(Formerly Trial Attorney, Public Integrity Section, Criminal Division, United States Department of Justice)</i>
Dow Lohnes Government Strategies LLC	Jessica Lenard Vice President <i>(Formerly Aide to Assistant Majority Leader Richard J. Durbin (D-IL), United States Senate)</i>
Edelman	Anthony D. Blankley Executive Vice President, Global Public Affairs <i>(Formerly Editorial Page Editor, The Washington Times)</i>

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## Key Personnel Changes – continued

### Government Affairs Representatives – continued

Foley Hoag LLP	Jayne P. Bultena Partner <i>(Formerly Partner, Hogan &amp; Hartson LLP)</i>
Gibson, Dunn & Crutcher LLP	Lewis H. Ferguson III Partner <i>(Formerly General Counsel, Public Company Accounting Oversight Board)</i>
Holland & Knight LLP	Steven B. Nesmith Partner <i>(Formerly Partner, Blank Rome Government Relations LLC)</i>
King & Spalding LLP	Christopher A. Ott Partner <i>(Formerly Partner, Kilpatrick Stockton LLP)</i>
McConnell Valdés LLC	Luis E. Bacó Counsel, Head of Washington, DC Office and Co-Chairman, Government and Legislative Affairs Practice Group <i>(Formerly Chief of Staff/Legislative Director to U.S. Representative Luis G. Fortuño (R-PR), United States House of Representatives)</i>
ML Strategies, LLC	Robert A. Havern III President, Massachusetts Government Relations Practice <i>(Formerly State Senator (D), Massachusetts Senate)</i>
The Normandy Group, LLC	Henry Bonilla Partner <i>(Formerly U.S. Representative (R-TX), United States House of Representatives)</i>
Patton Boggs LLP	Micah S. Green Partner <i>(Formerly President and Co-Chief Executive Officer, Securities Industry and Financial Markets Association)</i>
Pillsbury Winthrop Shaw Pittman LLP	Eileen J. O'Connor Partner <i>(Formerly Assistant Attorney General, Tax Division, United States Department of Justice)</i>
Podesta Group, Inc.	David H. Morrison Principal <i>(Formerly Staff Director/Clerk, Subcommittee on Defense, Committee on Appropriations, United States House of Representatives)</i>  Walter Owen Pryor Principal <i>(Formerly Legislative Director to U.S. Senator Mark Pryor (D-AR), United States Senate)</i>

*(continued on next page)*

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## Key Personnel Changes – continued

### Government Affairs Representatives – continued

Powell Tate/Weber Shandwick	Peter D. A. Carson Executive Vice President <i>(Formerly Senior Vice President and Co-Founder, Health Policy Group, Ogilvy Public Relations Worldwide)</i>
Squire Sanders Public Advocacy, LLC	Robert D. Lehman Principal <i>(Formerly Chief of Staff, Office of Budget and Management, Executive Office of the President)</i>
Step toe & Johnson LLP	Patrick M. Norton Partner <i>(Formerly Partner, O'Melveny &amp; Myers LLP)</i>
Stonebridge International, LLC	Warren B. Rudman Co-Chairman <i>(Remains Of Counsel, Paul, Weiss, Rifkind, Wharton &amp; Garrison LLP and Co-Chair, The Concord Coalition)</i>
Timmons and Company, Incorporated	Erin Graefe Vice President <i>(Formerly Vice President, The Glover Park Group)</i>
Venable LLP	Craig Huseman Metz Partner <i>(Formerly Manager, Government Affairs, EMC Corporation)</i>  John R. Stierhoff Partner <i>(Formerly Of Counsel, Funk &amp; Bolton, P.A.)</i>
Winning Strategies Washington, LLC	Chris Schloesser Vice President <i>(Formerly Legislative Director to U.S. Senator Robert Menendez (D-NJ), United States Senate)</i>
Winstead PC	William N. LaForge Chair, Government Relations Practice Group <i>(Remains Managing Shareholder, Washington, DC Office)</i>
Winston & Strawn LLP	Richard S. Williamson Partner <i>(Formerly Partner, Mayer Brown LLP)</i>

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## Mergers and Acquisitions

The following mergers and acquisitions have been completed since publication of the Summer 2007 edition:

### Corporations

#### Acquirer

Community Health Systems, Inc.  
Flextronics International Ltd.  
Textron Inc.  
Transocean Inc.  
Vulcan Materials Company

#### Acquired

Triad Hospitals, Inc.  
Solectron Corporation  
United Industrial Corporation  
GlobalSantaFe Corporation  
Florida Rock Industries, Inc.

Abitibi-Consolidated Sales Corporation and Bowater Incorporated have merged and formed AbitibiBowater Inc.

### Financial Institutions

The Bank of New York Company, Inc. and Mellon Financial Corporation have merged and formed The Bank of New York Mellon Corporation.

Chicago Mercantile Exchange Holdings Inc. and CBOT Holdings, Inc. have merged and formed CME Group Inc.

### Associations

American Bankers Association and America's Community Bankers have merged and kept the name American Bankers Association.

### Government Affairs Representatives

#### Acquirer

Greenberg Traurig, LLP

#### Acquired

Smith, Strong & Schlesinger LLP

Locke Liddell & Sapp LLP and Lord, Bissell & Brook LLP have merged and formed Locke Lord Bissell & Liddell LLP.

R.G. Sykes & Associates and ADA Consulting Services have merged and formed Dugan/Sykes Consulting Services, Inc.

### Name Changes

The following organizations have changed their names since the publication of the Summer 2007 edition:

### Corporations

#### Former Name

DaimlerChrysler Corporation  
Mittal Steel USA Inc.  
Payless ShoeSource, Inc.  
TXU Corp.

#### Present Name

Chrysler LLC  
ArcelorMittal USA Inc.  
Collective Brands, Inc.  
Energy Future Holdings Corp.

### Financial Institutions

#### Former Name

Royal Indemnity Company

#### Present Name

Arrowood Indemnity Company

*(continued on next page)*

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## **Name Changes – continued**

### **Associations**

#### **Former Name**

American Symphony Orchestra League  
The Cosmetic, Toiletry and Fragrance  
Association  
International Fabricare Institute  
Society of Automotive Engineers

#### **Present Name**

League of American Orchestras  
The Personal Care Products Council  
  
Drycleaning & Laundry Institute  
SAE International

### **Government Affairs Representatives**

#### **Former Name**

Clark & Associates  
Gibbons, Del Deo, Dolan, Griffinger  
& Vecchione  
Mayer, Brown, Rowe & Maw LLP  
Olsson, Frank & Weeda, P.C.  
Winstead Sechrest & Minick P.C.

#### **Present Name**

Clark Lytle & Geduldig  
Gibbons P.C.  
  
Mayer Brown LLP  
Olsson Frank Weeda Terman Bode Matz PC  
Winstead PC

All listings in every edition of the *Government Affairs Yellow Book* are thoroughly researched and fully verified with organization representatives. We would like to thank these individuals for their cooperation in helping us produce accurate and up-to-date directories.

We are always striving to improve the content and usefulness of the *Government Affairs Yellow Book*. We therefore welcome and appreciate comments and suggestions from our readers. We can be reached by e-mail at [governmentaffairs@leadershipdirectories.com](mailto:governmentaffairs@leadershipdirectories.com).

# User's Guide

Organizations in the Corporations, Financial Institutions, Associations, Labor Unions, Interest Groups and Think Tanks, and Government Affairs Representatives sections of this directory are listed in alphabetical order. Government departments and agencies are listed in the following manner: the Federal Government section lists departments first, in alphabetical order, followed by government agencies in alphabetical order; the State, City, and County Governments sections are organized alphabetically by the state, city, and county name; and the Authorities appear in alphabetical order.

Our aim has been to reflect the unique structure of each organization; thus the structure of the corporate or associations listings, for example, differs from that of the government listings. The following elements are common to most listings in the first five sections of the directory:

**1** Each listing begins with the organization's **name, address, and communications information.**

**2** The general information section may contain any of the following categories: **(a)** a brief business description, **(b)** annual revenue, assets, assets managed, or budget, **(c)** the total number of employees (for corporations, financial institutions, and associations), **(d)** the total number of members (for associations, labor unions, and interest groups), and **(e)** any associations and coalitions to which the organization may belong.

**3** The **Officers and Management** section lists the chief executive officer first, followed by the general counsel and key individuals involved in the organization's federal and state government affairs operations. Any of the following information may be listed for each individual: **(a)** address, if different from headquarters, **(b)** telephone, facsimile, and e-mail addresses, **(c)** educational background, **(d)** affiliations with other organizations, **(e)** previous employment, and **(f)** legislative issues he or she specializes in at the federal, state, or municipal levels.

**4** The **Washington, DC Office** section covers the organization's government affairs operations in the nation's capital.

**5** The **Political Action Committee** section includes the PAC's address and telephone and facsimile numbers, as well as the name, title, and telephone number of the PAC's contact person and treasurer.

**6** The **U.S. Offices** section provides information on the organization's state government affairs operations in offices around the country.

**7** The **Federal Representation** section lists the government affairs representatives the organization retains as outside counsel. Firms representing the organization at the state level are listed under the **State Representation** heading. For complete coverage of the firms listed in this section, the user should turn to the **Government Affairs Representatives** section of this directory.

**8** **Subsidiaries and Divisions** appear at the end of the parent organization listing, in alphabetical order.

E. I. du Pont de Nemours and Company	
<p><b>1</b> <b>E. I. du Pont de Nemours and Company [DuPont]</b> 1007 Market Street, Wilmington, DE 19898 Tel: (302) 774-1000 Fax: (302) 999-4399 Internet: www.dupont.com</p> <p><b>2</b> <b>Business:</b> DuPont is a science-based products and services company serving worldwide markets including agriculture and food, building and construction, communications, and transportation.</p> <p><b>3</b> <b>Employees:</b> 59,000 <b>Association Membership:</b> American Chemistry Council; American Petroleum Institute; National Association of Manufacturers; U.S. Chamber of Commerce <b>Annual Revenue:</b> Over \$28 billion</p> <p><b>3</b> <b>Officers and Management</b> Chief Executive Officer <b>Charles O. Holliday, Jr.</b> ..... (302) 774-2495 Education: Tennessee; 1970 BSIE Executive Assistant <b>Donna Saunders</b> ..... (302) 774-4141 Fax: (302) 773-0737 Senior Vice President, Chief Administrative Officer and General Counsel <b>Stacey J. Mobley</b> ..... (302) 774-8051 E-mail: stacey.j.mobley@usa.dupont.com Fax: (302) 773-4679 Education: Howard U 1968 BS; 1971 JD Administrative Assistant <b>Sue Stlayton</b> ..... (302) 774-6139 Fax: (302) 773-4679 Vice President, Global Public Affairs ..... (302) 773-4418 E-mail: kathleen.h.forte@usa.dupont.com Fax: (302) 773-0188 Education: Delaware; Temple Manager, State Government Affairs <b>Steve Bonine</b> ..... (302) 773-3087 E-mail: steve.w.bonine@usa.dupont.com</p> <p><b>4</b> <b>Washington, DC Office</b> North Building, 601 Pennsylvania Avenue, NW, Suite 325, North Building, Washington, DC 20004 Tel: (202) 728-3600 Fax: (202) 728-3649 Vice President, Government Affairs <b>R. Clifton Webb</b> ..... (202) 728-3633 E-mail: r-cliflon.webb@usa.dupont.com Education: South Carolina Senior Manager, Government Affairs <b>Celeste D. Boykin</b> ..... (202) 728-3640 Federal Issues: Biotechnology; Life Sciences; Delaney Clause; Endangered Species; Farm Bill; Food Safety; Light Weight Ammunition; Military; Safe Drinking Water E-mail: celeste.d.boykin@usa.dupont.com Senior Manager, Government Affairs <b>Michael S. Parr</b> ..... (202) 728-3617 Federal Issues: Energy; Environmental Policy; Superfund; Water E-mail: michael.parr@usa.dupont.com <b>William O. Stanhouse</b> ..... (202) 728-3612 Federal Issues: Safety Resources; State Integration E-mail: william.o.stanhouse@usa.dupont.com Manager, International Tax Trade and Investment <b>Sharee C. Lawler</b> ..... (202) 728-3664 E-mail: sharee.c.lawler@usa.dupont.com Manager, Government Affairs <b>Julie Manes</b> ..... (202) 728-3613 Federal Issues: Agriculture; Biotechnology; Endangered Species; Farm Bill; Intellectual Property Rights; Pesticides E-mail: julie.manes@usa.dupont.com Manager, Government Affairs <b>Jeffrey M. Pannozzo</b> ..... (202) 728-3629 Federal Issues: Security; Transportation E-mail: jeffrey.m.pannozzo@usa.dupont.com Operations Manager, Government Affairs <b>Suzanne James</b> ..... (202) 728-3663 E-mail: suzanne.m.james@usa.dupont.com</p> <p><b>5</b> <b>DuPont Good Government Fund</b> 601 Pennsylvania Avenue, NW, Suite 325, Washington, DC 20004 Tel: (202) 728-3600 PAC Manager <b>Jeffrey M. Pannozzo</b> ..... (202) 728-3629 E-mail: jeffrey.m.pannozzo@usa.dupont.com Treasurer <b>Thomas Roszitter</b> ..... (302) 922-2226 1007 Market Street, Wilmington, DE 19898 E-mail: thomas.m.roszitter@usa.dupont.com</p>	<p><b>6</b> <b>U.S. Offices</b> <b>Austin, Texas Office</b> 1005 Congress Avenue, Suite 1070, Austin, TX 78701 Tel: (512) 473-2157 Fax: (512) 473-8632 Manager, State Government Affairs <b>Gregory W. Smith</b> ..... (512) 473-2157 Area Covered: AK, AL, LA, MS, TX E-mail: gregory.w.smith@usa.dupont.com Administrative Assistant <b>Deborah P. Block</b> ..... (512) 530-1175 E-mail: deborah.p.block@usa.dupont.com</p> <p><b>Des Moines, Iowa Office</b> c/o Pioneer Hi-Bred International, Inc., 7000 NW 62nd Avenue, Johnston, IA 50131 P.O. Box 1000, Johnston, IA 50131 Tel: (515) 334-6841 Fax: (515) 334-6568 Manager, State Government Affairs <b>Sarah Fiedler Thom</b> ..... (515) 334-6841 Area Covered: HI, MN, MO E-mail: sarah.fiedler.thom@usa.dupont.com</p> <p><b>Fort Wayne, Indiana Office</b> National City Center, 110 West Barry Street, Suite 1600, Fort Wayne, IN 46802 P.O. Box 1400, Fort Wayne, IN 46801-1400 Tel: (260) 425-5852 Fax: (260) 425-5836</p> <p><b>7</b> <b>Federal Representation</b> <b>The Accord Group</b> 1730 Rhode Island Avenue, NW, Suite 700, Washington, DC 20006 Tel: (202) 289-9860 Fax: (202) 289-3588</p> <p><b>Crowell &amp; Moring LLP</b> 1001 G Street, NW, Suite 400 East, Washington, DC 20004-2595 Tel: (202) 624-2500 Fax: (202) 628-5116</p> <p><b>Dewey Square Group</b> 1001 G Street, NW, Suite 400 East, Washington, DC 20001 Tel: (202) 638-5616 Fax: (202) 638-5612</p> <p><b>Dickstein Shapiro LLP</b> 1825 Eye Street, NW, Washington, DC 20006-5403 Tel: (202) 420-2200 Fax: (202) 420-2201</p> <p><b>Van Scoyoc Associates, Inc.</b> 101 Constitution Avenue, NW, Suite 600 West, Washington, DC 20001 Tel: (202) 638-1950 Fax: (202) 638-7714 President <b>H. Stewart Van Scoyoc</b> ..... (202) 638-1950 E-mail: mhstewart@vsadc.com Education: Lehigh 1969 BS; Maryland 1974 JD Vice President <b>Kevin F. Kelly</b> ..... (202) 638-1950 E-mail: kfelly@vsadc.com Education: Georgetown 1989 JD</p> <p><b>8</b> <b>Subsidiaries</b> <b>Pioneer Hi-Bred International, Inc.</b> 7000 NW 62nd Avenue, Johnston, IA 50131 P.O. Box 1000, Johnston, IA 50131 Tel: (515) 270-3200 Fax: (515) 270-3581 Internet: www.pioneer.com <b>Business:</b> Pioneer Hi-Bred International develops and supplies advanced plant genetics to farmers worldwide. Pioneer develops, produces and markets a full line of seeds and forage and grain additives and provides services to customers in nearly 70 countries.</p> <p><b>Officers and Management</b> President <b>Paul E. Schickler</b> ..... (515) 270-3200 Education: Drake BA, MA Vice President and General Counsel <b>Daniel Jacobi</b> ..... (515) 270-3200 Senior Manager, Government Affairs <b>Sarah Fiedler Thom</b> ..... (515) 334-6841 E-mail: sarah.thom@pioneer.com Fax: (515) 334-6568 Manager, State Government Affairs <b>Bill Hunt</b> ..... (515) 334-6978 Area Covered: IA, KS, ND, NE, OK, SD Fax: (515) 334-6568 E-mail: Bill.Hunt@usa.dupont.com Manager, Industry Relations <b>Scott Hedderich</b> ..... (515) 270-3514 E-mail: scott.hedderich@pioneer.com</p>

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## **Government Sections**

The government sections of the directory reflect each department's or agency's unique structure.

### **Government Affairs Representatives Section**

The **Government Affairs Representatives** section lists firms in alphabetical order by name. Each listing begins with the firm's **name, address, and communications information**.

The general information section may include a brief practice description or total number of employees.

The **Clients** section lists the firm's clients in alphabetical order. Many of these clients receive full coverage in the first eight sections of the *Government Affairs Yellow Book*.

The **Executives** section may include all firm members who specialize in government affairs, with their titles, telephone numbers, and e-mail addresses. When available, personal information, such as educational background, previous employment, and legislative interests, is also included.

## **Indexes**

To assist readers in locating specific information quickly and easily, the *Government Affairs Yellow Book* contains four indexes.

The **Subject Index** lists corporations, financial institutions, associations, labor unions, interest groups and think tanks according to their principal fields of operation. It categorizes federal departments and agencies according to their main purpose and legislative authority.

The **Geographical Index** lists all entries by state and by city within each state. It includes all main entries, subsidiaries, and subdepartments.

The **Name Index** lists all individuals who appear in the book.

The **Organization Index** lists all main entries, as well as subsidiaries, divisions, and joint ventures. The Organization Index also includes Political Action Committees, all organizations listed in the Government Affairs Representatives' clients section, and all the coalitions listed by the organizations in the Corporations, Financial Institutions, Associations, Labor Unions, and Interest Groups and Think Tanks sections.

## ABB Inc.

P.O. Box 5308, Norwalk, CT 06856-5308  
Tel: (203) 750-2200 Fax: (203) 750-2263 Internet: www.abb.com/us

**Business:** ABB Inc. is a subsidiary of ABB Ltd.

### Officers and Management

President and Chief Executive Officer  
**Enrique O. Santacana** ..... (203) 750-2200  
Education: Puerto Rico BS; Rensselaer Poly ME; Duke MBA  
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**Eugene Madara** ..... (203) 750-7666

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#### Wexler & Walker Public Policy Associates

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## Abbott Laboratories

100 Abbott Park Road, Abbott Park, IL 60064-3500  
Tel: (847) 937-6100 Fax: (847) 937-1511 Internet: www.abbott.com

**Business:** Abbott Laboratories is a global, broad-based health care company devoted to the discovery, development, manufacture and marketing of pharmaceuticals, nutritional products, and medical devices.

**Employees:** 65,000 **Annual Revenue:** Over \$22 billion

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### Officers and Management *continued*

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Education: Brown 1983 BA; Harvard 1991 MPA

Career: Legislative Director (D-NY, District 18), Office of  
Representative Nita M. Lowey, United States House of Representatives  
(1995-1998); Deputy Assistant to the President/Director of Women's  
Initiatives and Outreach, The White House Office, The President of the  
United States, Executive Office of the President, William J. Clinton  
Administration (1998-1999); Chief of Staff (D-MD), Office of Senator  
Barbara A. Mikulski, United States Senate (1999-2004)

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Director, Federal Government Affairs  
**Howard Scholick** ..... (202) 378-2020

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#### Foley Hoag LLP

1875 K Street, NW, Suite 800, Washington, DC 20006-1238  
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(continued on next page)

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Career: U.S. Representative (R-WI, District 7), Office of Representative Melvin R. Laird, United States House of Representatives (1953-1969)

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Director, Government and Industry Affairs

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**Podesta Group, Inc.**

1001 G Street, NW, Suite 900 East, Washington, DC 20001-4545  
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President **Claudia James** ..... (202) 393-1010

E-mail: cjames@podesta.com

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575 Seventh Street, NW, Washington, DC 20004-1601  
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**State Representation****Lawrence Bewley & Associates**

5 West Hargett Street, Suite 503, Raleigh, NC 27601-1348  
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**Capital Public Affairs, Inc.**

Three Mapleton Road, Suite 200, Princeton, NJ 08540  
Tel: (609) 514-2600 Fax: (609) 514-2660

**Capitol Strategies Group, Inc.**

1215 K Street, Suite 1450, Sacramento, CA 95814-3960  
Tel: (916) 446-7843 Fax: (916) 442-5961

**Lehman Kelly Sadler & O'Keefe**

1215 K Street, Suite 1010, Sacramento, CA 95814  
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**R&R Partners, Inc.**

900 South Pavilion Center Drive, Las Vegas, NV 89144  
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**The Vandervort Group, LLC**

19 Dove Street, Suite 202, Albany, NY 12210  
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**Reliant Energy, Inc.**

1000 Main Street, Houston, TX 77002  
P.O. Box 4932, Houston, TX 77210-4932  
Tel: (713) 497-3000 Fax: (713) 497-3169 Internet: www.reliant.com

**Business:** Reliant Energy supplies energy services.

**Annual Revenue:** Over \$29 billion

**Officers and Management**

President and Chief Executive Officer

**Mark M. Jacobs** ..... (713) 497-3000

Education: Southern Methodist BBA; Northwestern MBA

Career: Managing Director, Natural Resources Group, Goldman, Sachs & Co. (1989-2002)

Senior Vice President, Market Design and Regulatory

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Senior Vice President, General Counsel and Corporate

Secretary **Michael L. Jines** ..... (713) 497-7465

Education: Houston JD

Senior Vice President, Government and Public Affairs

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Education: Tulsa

Career: Head, Texas Office (R-TX), Office of Senator Kay Bailey

Hutchison, United States Senate; Chief of Staff and Senior Advisor to the President, Shell Oil Company

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**Officers and Management** *continued*

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 Education: Indiana 1995 BA  
 Director, Marketing **Tim House** ..... (703) 535-7409  
 E-mail: houset@pcia.com

**The Personal Care Products Council**

1101 17th Street, NW, Suite 300, Washington, DC 20036-4702  
 Tel: (202) 331-1770 Fax: (202) 331-1969  
 E-mail: membership@personalcarecouncil.org  
 Internet: www.personalcarecouncil.org

**Business:** The Personal Care Products Council, formerly The Cosmetic, Toiletry and Fragrance Association, is a trade association that represents the interests of the cosmetic, toiletry, and fragrance industry.

**Employees:** 58 **Number of Members:** 600 companies **Annual Operating Budget:** Over \$16 million

**Officers and Management**

President and Chief Executive Officer  
**Pamela G. Bailey** ..... (202) 331-1770  
 Education: Mount Holyoke 1970 AB  
 Career: Assistant Director, White House Domestic Council, Executive Office of the President; Director, Government Relations, American Hospital Supply Corporation (1975-1981); Assistant Secretary for Public Affairs, United States Department of Health and Human Services, Ronald Reagan Administration (1981-1983); Special Assistant to the President and Deputy Director, White House Office of Public Affairs, Executive Office of the President, Ronald Reagan Administration; President, National Committee for Quality Health Care (1987-1997); Chief Executive Officer and President, Healthcare Leadership Council (1990-1999); President and Chief Executive Officer, Advanced Medical Technology Association (1999-2005)  
 Executive Assistant **Cheryl Mason** ..... (202) 331-1770  
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 Executive Vice President-Legal and General Counsel  
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 Education: Bowdoin; Boston Col JD  
 Career: Legal and Regulatory Counsel, Beiersdorf Inc.  
 Executive Vice President, Science **John E. Bailey** ..... (202) 331-1770  
 E-mail: baileyj@personalcarecouncil.org  
 Career: Director, Office of Cosmetics and Colors, Food and Drug Administration; Director, Office of Applied Research and Safety Assessment, Food and Drug Administration  
 Executive Vice President, Public Affairs and Communications **Kathleen Dezio** ..... (202) 338-0646  
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 Education: George Washington BA; Johns Hopkins MS  
 Career: Speechwriter, Office of the Secretary, United States Department of Health and Human Services; Vice President, Communications, IMS Division, Lockheed Martin Corporation; Senior Vice President, Communications, The McGinn Group; Vice President, Communications, American Beverage Association  
 Executive Vice President, Government Affairs  
**John A. Hurson** ..... (202) 331-1770  
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 Education: Georgetown 1976 BA, 1979 JD  
 Career: President, National Conference of State Legislatures; State Delegate (D-MD, District 18), Maryland House of Delegates (1991-2005)  
 Executive Vice President, Global Strategies  
**Francine Lamoriello** ..... (202) 331-1770  
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 Education: Georgetown 1979 BA; Johns Hopkins 1982 MA  
 Career: Director, European Internal Market Affairs, United States Department of Commerce; Director, International Trade and Investment Services Practice, KPMG Peat Marwick; Senior International and Business Strategy Advisor, Baker, Donelson, Bearman, Caldwell & Berkowitz, PC

**Officers and Management** *continued*

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 Vice President, Communications **Lisa Powers** ..... (202) 331-1770  
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 Education: Temple BA; American U MA  
 Career: Program Coordinator, Equal Employment Advisory Council; Senior Manager, Communications and Public Relations, The Association of Women's Health, Obstetric and Neonatal Nurses; Senior Vice President, Public Relations, Mercury Group  
 Director, International Regulatory Affairs  
**Azalea P. Rosholt** ..... (202) 331-1770  
 Legislative Coordinator **Karin Ross** ..... (202) 331-1770  
 E-mail: rossk@personalcarecouncil.org  
 Education: Delaware BA

**The Personal Care Products Council Political Action Committee**

1101 17th Street, NW, Suite 300, Washington, DC 20036-4702  
 Tel: (202) 331-1770 Fax: (202) 331-1969

PAC Contact **Michael F. Thompson** ..... (202) 331-1770  
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**Greenberg Traurig, LLP**

1201 K Street, Suite 1100, Sacramento, CA 95814-3938  
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**Weingarten, Reid & McNally, LLC**

One Commerce Plaza, Suite 1105, Albany, NY 12210  
 Tel: (518) 465-7330 Fax: (518) 465-0273

**Petroleum Marketers Association of America [PMAA]**

1901 North Fort Myer Drive, Suite 500, Arlington, VA 22209-1604  
 Tel: (703) 351-8000 Fax: (703) 351-9160 E-mail: info@pmaa.org  
 Internet: www.pmaa.org

**Business:** The Petroleum Marketers Association of America is a trade association that represents the nation's independent petroleum distributors and retailers. PMAA is a federation of state and regional petroleum marketing trade associations and is a member of the Small Business Legislative Council.

**Employees:** 5 **Number of Members:** 8,000 petroleum marketing companies; 45 state and regional associations **Coalitions:** Air Quality Standards Coalition; Coalition Against Sales and Excise Tax Evasion; Coalition on Excise Tax Reform; Fair Competition and Predatory Pricing Coalition; Family Business Estate Tax Coalition; Healthcare Equity Action League; National Alliance for Fair Competition; Native American Tax Fairness; Small Business Legislative Council; SPCC Coalition; Superfund Action Alliance; Tax Reform Action Coalition; Transportation Reform Alliance **Annual Operating Budget:** Over \$1.9 million

**Officers and Management**

President **Daniel F. Gilligan, CAE** ..... (703) 351-8000 ext. 28  
 E-mail: dgilligan@pmaa.org  
 Education: Ball State 1973 BS  
 Career: Chief Executive Officer, Recreation Vehicle Indiana Council (1976); President, National Manufactured Housing Federation (1986); Executive Director, Steel Shipping Container Institute (1997-1998)

*(continued on next page)*

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### A Professional Corporation

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Tel: (602) 916-5000 Fax: (602) 916-5999  
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**Number of Attorneys Firmwide:** Over 150 **Clients:** AIA Arizona; Anheuser-Busch Companies, Inc.; Arizona Assisted Living Federation of America; Arizona Financial Services Association; Arizona Ophthalmological Society; Arizona Restaurant and Hospitality Association; Arizona Short Line Railroad Association; Arizona Sports and Tourism Authority; BNSF Railway Company; Consumer Data Industry Association; Consumer Specialty Products Association; eFunds Corporation; El Paso Corporation; Embry-Riddle Aeronautical University; Gila River Power, L.P.; Homebuilders Association of Central Arizona; Humana Inc.; Logo Signs of America, Inc.; Manufactured Housing Communities of Arizona; National Safety Council-Arizona Chapter; Phoenix Institute of Herbal Medicine and Acupuncture; Phoenix International Raceway; Segway LLC; Southwest Airlines Co.; Stone & Youngberg LLC; Stonehenge Capital Corp.; 3M Traffic Control Materials Division; VisionQuest National, LTD.

### Executives

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**Practice Description:** Jack Ferguson Associates, Inc. is a consulting firm.

**Clients:** Alaska Air Group, Inc.; Alaska Airlines, Inc.; Bean Stuyvesant; Burlington Northern Santa Fe Corporation; eScrub Systems, Inc.; Fischer Properties; Flight Safety Technologies, Inc.; IAC, Inc.; Icicle Seafoods, Inc.; Interior Systems, Inc.; Intersections, Inc.; Lynden, Inc.; Maersk Sealand, Inc.; Mortgage Insurance Companies of America; National Association of Broadcasters; National Ski Association; Newspaper Association of America; Northern Air Cargo; Northland Holdings, Inc.; The Petersen Companies; Virgin America

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**Practice Description:** The Ferguson Group is a political consulting firm that lobbies Congress and the federal agencies.

**Employees:** 37 **Clients:** African-American Male Achievers Network Inc.; Alabama A&M University; City of Albany, Georgia; Alleghany County Economic Development Corp.; American Waterfront Revitalization Coalition; County of Anderson, South Carolina; City of Anderson, Indiana; City of Arcadia, California; Big Bear Lake Department of Water and Power; Black Data Processing Inc.; City of Stamford, Connecticut Board of Education; City of Brea, California; County of Broward, Florida; Bryant & Associates; County of Buchanan, Missouri; Butte County Association of Governments; County of Butte, California; County of Calaveras, California; County of Caldwell, North Carolina; California Center for Land Recycling; California State University, Fullerton; Camp Dresser & McKee, Inc.; Town of Cary, North Carolina; Central Piedmont Community College; Central Valley Project Water Association; County of Charlotte, Florida; Chez Panisse Foundation; City of Cincinnati, Ohio; City of College Park, Georgia; County of Collier, Florida; Colusa Basin Drainage District; City of Concord, North Carolina; County of Cumberland Business Council, North Carolina; City of Des Moines, Iowa; Deschutes County, Oregon; Metropolitan Government of Nashville and Davidson County, Tennessee Metropolitan Development and Housing Agency; City of East Palo Alto, California; City of East Point, Georgia; City of Emeryville, California; City of Fairfield, California; Family Farm Alliance; City of Fayetteville, North Carolina; Feather River Recreation Park District; City of Folsom, California; County of Forsyth, North Carolina; Friant Water Users Authority; County of Gadsden, Florida; GATX Rail; City of Glen Cove, New York; Glenn-Colusa Irrigation District; City of Greenville, North Carolina; City of Henderson, North Carolina; City of High Point, North Carolina; City of Huntington Beach, California; Imperial Irrigation District; City of Inglewood, California; Institute for Community Peace; Iredell County Sheriff, North Carolina; City of Jackson, Tennessee; County of Jefferson, Colorado; State of California Justice Department; Kaweah Delta Water Conservation District; County of King, Washington; Kings River Water Association; Lake County Forest Preserves; County of Lake, Illinois; City of Lake Elsinore, California; Lennar Communities; City of Lenoir, North Carolina; Long Beach Transit; County of McHenry, Illinois; Mechlenburg County Sheriff's Office; City of Memphis, Tennessee; Methodist University, North Carolina; Microcell Corp.; Modesto/Turlock Irrigation Districts; City of Monroe, North Carolina; Town of Mooresville, North Carolina; Mount Pleasant Waterworks Co.; Muckleshoot Indian Tribal Council; Muhlenberg Township, Pennsylvania; Municipal Transit Operators Coalition; Nassau University Medical Center; National Association of Towns and Townships; Natomas Mutual Water Company; Neuse Regional Water and Sewer Authority; Nordman & Cormany-United Water; North Carolina Association of Electric Cooperatives, Inc.; North Carolina Rural Economic Development Center; North Carolina Technology Association; Town

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